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ANDOVER, MASSACHUSETTS, JULY 20, 1928

VOLUME XLI NUMBER 40

CAMP ANDOVER FIELD DAY

First Group of Summer Campers Makes Merry in Spite of Rain—Emblems and Loyalty Cup Awarded after Supper Held on Wednesday Evening

The farewell supper, with the award of pins, emblems, and chevrons, held on Wednesday evening closed the first two-week period of activity at Camp Andover. Pomp's pond, and yesterday new groups of girls arrived bringing the numbers, together with the twenty-five girls who are staying over, up to seventy-one.

The special guests at the supper were Rev. Ralph Kowse, superintendent of the Boston City Missionary society, Mrs. Rowse, Mr. and Mrs. Charles Ward, Dr. and Mrs. W. D. Walker and Mrs. C. Carleton Kimball. Rev. Mr. Rowse was the speaker of the evening and Dr. Walker and Mrs. Kimball also added a few remarks.

The awards were received from the hand of the head counselor, Aunt Dorothy Bourne who spoke on the meaning of "Loyalty" just before awarding the loyalty medal to Pauline Cluff of Hyde Park. This is the greatest honor which can be achieved by any member of the camp since those thought worthy of it must not only show merit in the ordinary camp activities but also evidence outstanding qualities of leadership and character.

After the awards were made, all joined in singing the Camp Andover hymn and formed the Friendship Circle.

The awards were as follows:

First-year pins—Leona Angell, Priscilla Arnold, Vivian Bellinger, Barbara Barrett, Margaret Blossom, Eleanor Blossom, Ruth Brown, Emily Butchart, Elizabeth Butchart, Eva Carlson, Eleanor Cash, Barbara Coburn, Beatrice Doerfler, Minnie Fraser, Ruth Garrett, Helen Gannon, Phyllis Harding, Betty Heller, Phyllis Hersey, Lois Hildreth, Frances Mason, Priscilla Moulton, Rosamond Orcutt, Jane Rabbitt, Helen Reed, Ruth Reed, Dorothea Rowse, Anna Schaubel, Mildred Stewart, Ivaloe Stolpe, Eleanor Thompson.

Second-year letters—Elsa Chaffee, Doris Clark, Pauline Cluff, Elizabeth Mason, Irene Smith, Elva Stenberg, Shirley Wickham.

Third-year chevrons—Rosalee Clelland, Marjorie Davis, Vera Garrett, Phyllis Jones, Ruth Murray, Phyllis Needham, Elsa Peterson.

Honorable mention in nature was made of second and third year girls as follows: Trees, Elsie Chaffee, Elsa Peterson, Phyllis Needham, birds, Marjorie Davis, Doris Clark, Shirley Wickham. Prizes were awarded to four first-year girls, Ruth Reed, Mildred Stewart, Eleanor Blossom and Frances Mason, and honorable mention was made of Leona Angell, Priscilla Arnold, Eva Carlson, Peggy Blossom, and Beatrice Doerfler.

A junior life-saving emblem was awarded to Marjorie Davis of Roxbury. She is under thirteen years of age.

The rain of last Saturday did not by any means spoil the field day although it necessitated a change in the program. In the place of baseball, volley ball and track games, setting up drills, suit case and balloon races were substituted and run off with spirit in the shelter of the main lodge under the direction of the camp committee.

(Continued on page 2, column 4)

CONTRACT AWARDED

New Bleachers on Playstead to Be Built by Hardy Construction Company—To Have Seating Capacity of 500

The Board of Public Works awarded a contract Monday afternoon to the Hardy Construction company for the erection of bleachers on the playstead. The specifications call for a stand with a seating capacity of 500, 75 feet long and ten seats high. According to the state law 18 inches is allowed per seat. The new bleachers will be of wood construction set on cement piers and are to be erected along the first-base line on the new baseball diamond facing the south. The Hardy Construction company was the lowest bidder.

The bids follow: Hardy Construction company, \$1109; J. W. Richardson, \$1145; Ira Buxton, \$1155; George M. Henderson, \$1165; Charles E. Torrey, \$1184; Arthur N. Comeau, \$1288; J. E. Pitman Estate, \$1299; E. W. Pitman Construction company, \$1455.

Natural History Society Holds Field Meeting

Rabbit's pond was the scene of the July field meeting of the Andover Natural History society held Tuesday afternoon, and its name furnished material for a word making contest which was one of the games played as the members enjoyed the cool breeze which made a very warm afternoon endurable.

Miss Eleanor Ramsdell won the first prize for making the most words out of the letters in "Rabbit's pond" and Mrs. Omar P. Chase the consolation, each one receiving a candy rabbit. Other games included "You and I" and guessing games in which three answers were the names of flowers and trees. In a flower hunt twenty-five plants were found in bloom, three in bud and three in fruit, as well as two ferns and one mushroom.

A basket lunch was eaten at six o'clock. Those present were Mrs. Harry Ramsdell, Mrs. Omar P. Chase, Misses Florence I. Abbott, Abbie Abbott, Alice Weare, Eleanor Ramsdell, Ruby Lawrie, Jean Porter, Elizabeth Reed, Catherine Stewart and Bessie P. Goldsmith.

Have You Some Flowers to Give Away?

The Andover Garden club has undertaken to assist the Benevolent Fruit and Flower Mission in its work of distributing flowers to the sick and needy in greater Boston.

Flowers left with Mrs. N. E. Bartlett, 59 Central street, or Mrs. A. B. LeBoutillier, Orchard street, on Monday evening, July 23 and 30 will be sent into Boston on Tuesday morning. Places to leave the flowers on succeeding Mondays throughout the summer will be announced in these columns. The cooperation of persons having gardens is solicited.

LOCAL NEWS NOTES

Miss Lily Harris of Washington avenue is touring Canada.

Mr. and Mrs. F. L. Porter of Bartlett street are at Marblehead Neck.

Mrs. J. H. Merrick has moved from Ayer street to 3 Cuba street.

Miss May Simmons of Washington avenue is enjoying her annual vacation.

Mrs. Agnes Gentles of Red Spring road has moved to 97 North Main street.

Mr. and Mrs. Herbert Otis of Main street are spending two weeks at Greenfield.

Mrs. Mary Kelley and family of Pearson street have moved to New York City.

Mr. and Mrs. J. H. Gauthier and family have moved to 96 North Main street.

Claxton Munro of Chestnut street is spending the summer at South Hero, Vt.

Mrs. Frank Brigham of Puncture avenue is spending a few days at Haverhill, N. H.

Mrs. Louis Finger of Summer street is spending two weeks with friends in Worcester.

Mr. and Mrs. Frank Connolly and family of Cuba street have moved to 52 Red Spring road.

Charles McIntyre and family of Red Spring road have moved to Chester street, Ballardvale.

Frank Robertson of Porter road has entered the employ of the M. T. Walsh Plumbing Co.

Mr. and Mrs. Francis Daly of Binney street have returned to their home after touring Canada.

Mrs. Hattie E. Jacobs of Amesbury is spending a few days with her son, William B. Jacobs of Main street.

Leo Driscoll and his sister, Mrs. Alfred St. Peter of Essex street have returned to their home after touring Canada.

Mr. and Mrs. Herbert Nightingale of Bartlett street have returned to their home after touring Maine and Canada.

Mr. and Mrs. Carl Platteicher of Main street have returned to their home after spending several weeks in Philadelphia.

Mrs. Thaxter Eaton of Summer street and Miss Florence I. Abbott of Elm street have returned from a motor trip to Maine.

Lyman Cheever of Marblehead visited over the week-end at the home of his parents, Mr. and Mrs. William B. Cheever on Chestnut street.

Miss Elsie Cheever of Washington, D. C., is enjoying her annual vacation with her parents, Mr. and Mrs. William B. Cheever of Chestnut street.

Frank McBride, Jr., and Bernard L. McDonald, Jr., of Chestnut street leave this week for Camp Lawrence, Bear Island, Lake Winnepesaukee.

Dennis Sweeney of the local postoffice carrier staff is enjoying his annual two weeks' vacation. Douglas Hutchinson of Summer street is substituting for Mr. Sweeney.

Mr. and Mrs. George Nicoll and son, George, Jr., of Washington avenue, visited their son, Robert, who is spending the month at Camp Lawrence, Bear Island, Lake Winnepesaukee on Sunday.

The Misses Etta Brown, Sadie MacLeish and William Crowe and David Wallace will be the soloists at the Free church on next Sunday.

Robert MacCoubrie, and daughters, Anne and Sally, and son, William, of Washington avenue, are spending a week at Beaver Lake, New Hampshire.

Miss Florence Kent of 2 Johnson street, North Andover and Miss Grace Rollins of Lawrence are at Rhynolds Hotel, Bethlehem, for the summer months.

Mr. and Mrs. William Pittaway spent the week-end with Mr. and Mrs. Joseph Pitman of Summer street. Mrs. Pittaway was formerly Miss Ada Pitman.

Miss Mary Burke, who has been teaching school in Vermont the past year, is spending the summer at the home of her parents, Mr. and Mrs. William J. Burke of Summer street.

LOCAL NEWS NOTES

Mrs. George L. Averill is building a new home on Lowell street.

Frank Hughes of Baker's Lane is building a new house on Carmel road.

Miss Anne Harnedy of Summer street is spending the summer at Magnolia.

John Poland of Merrimack spent the week-end at his home on Whittier street.

Mrs. James Brierly has moved from Cuba street to Chester street, Ballardvale.

Mrs. Dana Clark of Maple avenue is spending the month of July at Ipswich.

Mrs. William Stevens of Summer street is spending the week at Hampton Beach.

James Gallant of South Main street is spending the summer at Hampton Beach.

Misses Jean Poland and Helen Bickell of Whittier street spent Sunday at Gloucester.

Work is progressing rapidly on the new home of Edmond E. Hammond on Porter road.

Mr. and Mrs. John McMahon have moved from Brechin terrace to 2 Essex street.

David L. Courts of Elm street is visiting Mr. and Mrs. Robert L. Morrison of Detroit, Michigan.

Mr. and Mrs. Mark L. Leach and family of Essex street are spending two weeks at Hardwick, Vt.

Mr. and Mrs. John Souter of Harding street have returned after two weeks at Salisbury Beach.

William Foster and family of Chestnut street are enjoying a vacation at South Freeport, Maine.

Miss Margaret Fallon of Long Island recently visited her brother, Joseph Fallon of Summer street.

Allen Polgreen of Washington avenue left town last Saturday to spend the summer at the White Mountains.

Miss Louise Hardy has returned to her home on Maple avenue after enjoying a tour through the mountains.

Mr. and Mrs. John White and family of North Main street have returned after two weeks at Salisbury Beach.

Mr. and Mrs. Osborne Sutton and family of Chestnut street have returned after several weeks on the South Shore.

Attorney William Cronin of New York City recently visited his parents Mr. and Mrs. John Cronin of High street.

Mrs. Leonard Elliott and daughters, Alice and Marion, of Summer street are spending a week at Hampton Beach.

Mrs. William Farrell of High street is convalescing at her home after submitting to an operation at a Haverhill hospital.

Mr. and Mrs. Maurice J. Curran and family of "The Croft" are spending the summer at their summer home at Swampscott.

John Cameron, Jr., has returned to school at Baldwinville, after spending two weeks with his father, John Cameron of Maple avenue.

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LOCAL NEWS NOTES

Marcus Livesley of North Main street spent the week-end in Leominster.

Mr. and Mrs. Wilbur T. Smith of Elm street are at Briar Neck, Gloucester.

Samuel Hulme of Brook street is enjoying his annual vacation at Hampton Beach.

Mr. and Mrs. Joseph Schultz of Salem street are rejoicing over the birth of a son.

Miss Jane Wetterberg of Hartigan court is enjoying her annual three weeks' vacation.

William Haigh of Washington avenue has returned to his work after a week's vacation.

Mr. and Mrs. Thomas Stone have moved from 92 North Main street to 62 Red Spring road.

Mr. and Mrs. Robert O'Neil and family have moved from Morton street to York street.

Mr. and Mrs. Roy Hardy and family of Chestnut street have returned from the South Shore.

The Renouf residence on Elm street has been purchased by Theodore Tyler of Washington avenue.

Misses Daisy and Emma Stevens of Summer street are spending the week at Hampton Beach.

Mrs. Frank Ward and daughter, Mary, are spending a week at the Nudd cottage, Hampton Beach.

William Hodge Jr., of Boston is visiting at the home of his father, William Hodge, Sr., in Maple court.

Miss Julia Hickey of Elm street has returned from Gloucester and will shortly leave for the White Mountains.

Mr. and Mrs. George Page and family of Burnham road have returned after enjoying two weeks at Salisbury Beach.

Mrs. John N. Cole of Highland Road is visiting her daughter Mrs. George Sicaud at her summer home in Hyannis.

Mr. and Mrs. Allan Heely have returned to their home on Main street after spending three weeks with friends in Ithaca, N. Y.

Mrs. Margaret Harkins and children, Mary, Arthur and Helen are spending two weeks at Salisbury Beach with Mrs. John Hoar.

Miss May Fallon, daughter of Mr. and Mrs. Joseph Fallon, is recovering from an operation at the Deaconess Hospital, Boston.

Miss Kathleen Polgreen of Washington avenue has returned to her duties as nurse at the Claremont General hospital, Claremont, N. H.

Misses Jeannette and Arelne Meehan of High street visited relatives in Dorchester last week. They spent this week with relatives in Worcester.

Mrs. Daniel A. Donovan and daughter, Patricia of Oakland, California, are spending the summer at the home of Mr. and Mrs. Daniel A. Lyons, 84 North Main street.

Mrs. Harry Noyes of the Caron Court Apartments and Mrs. Oram Sheppard of Main street are at Mrs. Noyes's summer home, Bar Cottage, Biddeford Pool, Maine.

Leo Shielshel, son of Mr. and Mrs. Frank Shielshel of Maple avenue is spending several weeks at Camp Chadwick, the boy scout camp in Dunstable. He is a member of Troop 6 of St. Augustine's parish.

The house of Moraine street belonging to the estate of the late David C. Leslie has been purchased by Andrew Ferrier of Pearson street. The sale was made by George A. Christie, Rogers Agency, Musgrove building.

Mr. and Mrs. Merton Morton and son, Charles Frederick, of Medford, Misses Edith and Catherine Waysmith of Philadelphia, Pa., and Mrs. Francis Walters and Stephen Gilliard are in camp at Foster's pond.

Alfred Dahl, employee of the Lawrence Gas and Electric company has resumed his work after enjoying his annual vacation in New Jersey. During his absence William Morrissey of Methuen took his place. Mr. Morrissey formerly lived in Andover.

Robert Clements, Jr., son of Mr. and Mrs. Robert Clements of Maple avenue and Charles Spinney Jr., son of Mr. and Mrs. Charles Spinney of Chestnut street are spending two weeks at Camp Chadwick, the boy scout camp at Dunstable. Both boys are members of Troop 5 of Christ church.

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CHURCH SCHOOL AND PLAYGROUND

Attendance at Church School Continues Good with Waiting List—Supervised Play Provides Recreation During Afternoon and Early Evening

BUILDING IN ANDOVER

Permits Issued During Past Six Months Provide for Public and Private Buildings—Many Houses Altered

Building operations in Andover are active compared with many surrounding towns. Permits issued for the first six months of the year 44, for new construction and 30 for additions and alterations, exceed those of last year although the number falls short of 1926.

The largest buildings under way are the library and dormitory for Phillips academy on the east campus. Permits to move four houses have also been issued.

Fourteen dwellings are destined for Andover citizens. The desire for new houses continues to outrun that for garages, the figures for these two types of construction being twelve and seven respectively.

The number of new barns is three. One new roadside stand and one new filling station will enter into competition with those already lining the highways.

The luxury of piazzas and sun porches has come to eight families. At least two single houses have been altered to two-family dwellings.

The list of permits for the first six months of the year is as follows:

New construction:

George F. Simmers, Osgood street, new house.

Timothy J. McCarthy, 4 Avon Street, garage.

Homer Judge, Summer street, dwelling.

Edward J. Farrington, 196 Elm street, new house.

Marjorie L. Tucker, Abbot street, dwelling.

Sidney P. White, Argilla road, dwelling.

James H. Hovey, So Main street, shed.

George Duemling, Chandler road, new house.

John J. Fleming, 13 Hillside avenue, dwelling.

Andrew Basso, Chestnut street, new house.

Joseph Rand, So. Main street, new house.

Melkon Loosigian, 2 Blanchard street, barn.

Andrew Basso, Chestnut street, new house.

Frank Hughes, Carmel street, dwelling.

George Dufton, Enmore street, dwelling.

George Dufton, Dufton road, dwelling.

Ernest J. Beaulieu, Andover street, garage.

William R. Shaw, Sutherland street, new house.

Claxton Munro, 105 Chestnut street, garage.

Sidney P. White, Argilla road, dwelling.

Ernest J. Rollins, Clark road, barn.

William Bancroft, Hall avenue, garage.

Boston & Maine R. R., Lowell Junction, tower.

George B. Frost, Chestnut street, garage.

Owen L. Casey, Lowell street, filling station.

Henry G. Tyer, Sunset Rock road, dwelling.

Edmond E. Hammond, Porter road, dwelling.

Thomas T. Clark, Filter Bed road, dwelling.

Trusts, Phillips Academy off Salem street, library.

Trusts, Phillips Academy off Salem street, dormitory.

Alma Shiers, River road, Roadside stand.

Benjamin Jaques, Andover street, Coal shed.

Alexander Stewart, Lowell street, dwelling.

Edward C. Nichols, Wolcott avenue, dwelling.

George Duemling, Chandler road, new house.

Mrs. George L. Averill, Shawheen road, dwelling.

Thomas Ryan, Lowell street, dwelling.

Charles Eaton, Lowell street, new house.

(Continued on page 5, column 2)

One hundred seventy-four children have this week enjoyed the privileges of the daily vacation church school held in the vestries of South and Baptist churches under the direction of Miss Jean Porter.

The assistants during the three weeks which the school has been in session are: Mrs. Oram Sheppard, Mrs. Colver J. Stone, Mrs. John A. Burt, Mrs. Albert Wade, Mrs. Harold Rutter, Mrs. Thornquist and Misses Katherine Stewart, Elizabeth Reed, May Valentine, Mary Partridge, Grace Hadley, Ada Buchan, Margaret Manning, Marjorie West, Ruth Perry, Elizabeth Perry, Helen Biery, Bessie Downs, Bessie Carter, Arlene Meehan, Viola Cashman, Elaine Burt, Florence Abbott, Caroline A. Abbot, Mariette Whittemore, James Cole and Howard Trotter.

One hundred seventy-four pupils are now enrolled divided into groups as follows:

Junior Boys Girls Totals

Kindergarten 29 27 56

Primary 22 28 50

Intermediate 5 15 20

76 97 174

The percentages in attendance from the various churches are: Free church, 36;

South church, 24; Baptist church, 15;

Christ church, 15; West church, 5; St. Augustine's church, 2-1-2; Chapel, 1-2;

Shawheen Community church, 1-2; no church affiliations 11-2.

The scholars now enrolled are:

Kindergarten—Charles S. Anderson, Helen M. Anderson, Dorothy Barnett,

Helen Carmichael, Esther Carline, Jimmie Carmichael, James Collins, Thomas Dea,

Edith Dunnells, Constance Forsythe, Shirley Fraize, Norma Goff, Margaret Gordon,

Milton Gray, Roberta Gynan, Joseph W. Holland, Jr., Ruth Keith, Grace Stewart,

Edward Valentine, Florence Nicol, Alexander Walde, William Yancy, Eldred Larkin, Cornelia Yancy, Peggy Addison,

Jean Holden, Roberta Cilley, Austin Shorten, George E. Spinney, Richard Sellers, Jeannette Carter, Erma Fraize, Marjorie Smalley,

Wilson Knipe, Carol Holmeland, Jack Holmeland, Jean K. Fisk, Dorothy Munro,

Marjorie Foster, Ruth Porter, William Phillips Foster, Doris Porter, Roger Collins,

Virginia Stevens, Norman Ross, Malcolm Yaghmorian, Charlie Garabedian, Nancy Goulet, Warren Lewis, Winifred Bryant.

Primary—John Anderson, Theodore Burt,

Jennie Carline, Betty Carmichael, John Collins, May Forsythe, Robert W. Crosby,

Marion Dennison, Lorin Early, Robert Ferrier, Mildred Forsythe, Bradford Fraize,

Gilbert Graize, Helen Goff, Gladys Greenhow, William Gynan, Robert Haigh, James Keith, John Keith, Helen Kimball, Marilyn Lewis, Isabel Monro, Frances Murphy,

Marjorie Ness, Irene Ness, David Preston, Christine Ross, Elizabeth Ross, Margaret Saribogorian, Barbara Sellers, Charles Sellers, Donald Spinney, Helen Stewart,

Lillian Brown, Adelaide Webb, Frederick Yancy, Billy Addison, Gilbert Groat, Freda Scott, Isabel Vannett, Elizabeth Walde,

Benjamin Smalley, Georgina Walde, Robert Bissett, Lindsay Kinnear, Edith Ross, Priscilla Glines, Dorothy Glines.

Junior—David Brown, Brooks Burt,

Louise Chase, Allen Chadwick, Ruth Denison, Nettie Earley, Elizabeth Farnsworth,

Andrew Ferrier, Samuel Forsythe, June Fraize, Thomas Fraize, William Fraize,

Ruth Fyffe, Doris Goff, Kenneth E. Gordon, Elsie Hillerstrom, Alden Hood, Louise Keith, Katherine McGlynn, Isabel McLaren, Ethel Murphy, Arthur Ness, Margaret Nicol, Marion Ormsby, William Pomeroy, Jeannette B. Reed, Winthrop Reed, Avelis Saribogorian, George Saunders, Harriet Sellers, Evelyn Spinney, Ronald Valentine, James Walde, Jane Walde, Ruth Webb, Betty Carter, Eben Gibson, Helen Addison, Marion Hilton, Vivian Gordon,

Marguerite Kinnear, John Griffin, Angus Stewart, Steven Hansen, Marianna Cronie, James Platt, Harold Dennison, Garrett Burke, G. Alton Porter, Constance Turnbull, Arthur Glines, Stanley Norton, Ernest

(Continued on page 4, column 5)

Beginning Saturday July 21st, and daily until further notice one of our trucks will furnish free transportation from the Square to Pomp's Pond, between the hours of one o'clock and five o'clock.

In this vicinity we are the Largest Distributors of

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And it's going into MORE homes every day. You can't beat QUALITY.

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For Dessert Serve M & M Cake

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"Yes! nix, boss, nix!"

"Sh-ure, I can tell you some gas and some scotch, cheap, both genuine pre-yesterday stuff."

"GOOD MORNING, BOSS. Say, would you mind speaking to the Madam? She was fooled yesterday by the one cent price lure of that pump across the street from Red's. You know she loves a bargain and never has understood that all gas isn't alike. Only last Monday, I was telling Red that his regular customers appreciated his honesty and would stick by him, and there I was across the street taking on a load of the poorest apology for gas that ever choked my cylinder heads. I felt like a dog and Red looked as if he'd lost his best friend. I know the Madam thinks a lot of me and if she realized how hobo gas and oil hurt me, she wouldn't any more buy them than she would give you bad eggs for breakfast. Put it up to her straight, Boss—and fix it up with Red. He's a good friend of ours."

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STANDARD OIL COMPANY OF NEW YORK

COTTAGE IN TREE TOPS
HAVEN FOR HONEYMOONERS

Love Nest Built by Pennsylvania Farmer Is Occupied Most of the Year.

Hellam, Pa.—A cottage in the tree tops, surrounded by a myriad brilliant-colored lights and overlooking a placid little brook—that is the honeymoon ideal as conceived by Morgan Emig, a farmer near here.

And the strange part of it all is that Emig has built this love nest for the benefit of others and it has already been used by honeymooners from all parts of the country.

Situated among the branches of a huge buttonwood tree, the cottage is equipped as thoroughly as any of its size on the ground, containing electric light, dishes, stove for cooking, complete bedroom and living room suites and has porches on three sides.

To approach the love nest, one must first enter Emig's farm and traverse the quarter mile between the main highway and the cottage.

On arrival there is a flight of steps leading up the trunk of the tree to a height of about twenty-five feet, where they turn and lead out along a branch to a spot directly over the stream, where the cottage is located.

The cottage rests on beams supported by steel cables and was built about eight years ago.

"I first got the idea when a bunch of kids wanted to build a treehouse and laid a platform in the branches," Emig said. "I then wondered why a substantial house could not be made there and started work. Each year I made improvements and added a little something, but now, in my estimation, it is about perfect."

The cottage is weatherproof and even has a back yard. Scattered about among the branches and amid the many colored lights are chairs and benches for use in the summer, as Emig says his house is occupied virtually the year round.

Aside from its use by honeymooners, Emig rents the cottage for card parties, dances and like social gatherings. A radio is provided with two loud speakers, one located in the cottage and the other in the top of the tree. "At one time there have been as many as 26 persons dancing in the cottage and at card parties there have been four tables in play," Emig said.

"Of course, it is making the money, as it is in use the year around and I charge rental for the use of it, but the biggest kick I get out of it is from the honeymooners and others who get the benefit of it," he said. "and I have a lot of fun improving it."

At nights the tunes from the loud speaker can be heard on the main York to Harrisburg road a quarter of a mile away and the lights in the huge tree can be seen from a great distance, resembling a monster Christmas tree.

Will Power Urged as "Theater Cough" Cure

Paris.—Will power is suggested as a sovereign remedy for the "theater cough," always a disturbing factor at the play.

Paul Ginsty, president of the Association of Dramatic Critics, has been observing the malady, trying to analyze it, and seeking the remedy.

"Throat trouble, he is convinced, has little to do with this cough which he dubs "theatrical tussis." The first cough is contagious. The disease spreads rapidly, becomes entirely quiet under the intense emotion when the villain gets in his dirty work or the hero proves he is a hero and it vanishes entirely when the audience passes out into the cold night air where the sudden change might have been expected to cause a real cough.

All these observations convince Ginsty that the theater cough can be stopped by a little firm politeness on the part of the coughers.

"There are troubles enough with the ushers who blackmail us, the check-room women who hold our hats and coats for ransom, the noisy program sellers, the bad actors, homely actresses and many other things," he says, "without the cough which is unnecessary."

To Get \$142,500 for Making Cannon Safer

Washington.—A draftsman in the War department is to be rewarded by his government for inventions of mechanisms making the firing of cannon safer. Congress so decided with the approval by the house of a senate bill awarding a \$142,500 payment to the inventor.

John W. Stockett, who has served as a draftsman with the War department for more than a quarter of a century, devised five inventions at the time of the Spanish-American war improving the breech closing and firing mechanisms of cannon which were accepted by the government as superior to the devices of two foreign companies.

Compensation was refused Stockett at the time of their acceptance on the ground that "it had been his business as an employee of the War department."

Hubby's Diet

New York.—Mrs. Virginia Smith Healy, who is seeking a separation, avers in papers filed in court that her husband has admitted he once lived on ants, snakes and small crocodiles in South America.

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Special Price
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Special Price on
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25 Chestnut Street, Andover

Boston & Maine to Handle Merchandise Shipments to Ballardvale through Lawrence

Coordinated motor truck and rail handling of small lot merchandise shipments over the Boston and Maine Railroad to expedite the movement between New England industrial centers and other sections was extended today to 37 new points in Massachusetts and New Hampshire, it was announced by the railroad. This further extension of the newest system of handling less than carload freight, it was stated, results from its proved convenience and savings of time and cost to shippers and consignees in other Boston and Maine territory. Since its inception last August this service, combining fast local trucks with fast through merchandise rail cars, has grown so rapidly that the Boston and Maine merchandise truck fleet already numbers 68.

By this operation, devised to meet changing conditions and conserve small lot merchandise shipments to the railroad, solid less-carload cars are made up at main line concentration points from merchandise brought in by truck, and the car is speedily forwarded on through trains to points in New England, the West and the South. Solid cars of small lot merchandise received at these points on through trains are immediately "broken up" for quick distribution to outlying stations by motor truck instead of waiting for way cars on local freight trains. At many points savings of from several hours to three days have been made.

The centers of the new trucking areas are: Lawrence, Mass., from which trucking has been in progress several months; Lowell, Mass., already in trucking territory; and Salem, Mass., Manchester, N. H., and Newburyport, Mass., to which the trucking operation is new.

New points to be served from Lawrence include: Ballardvale, Ward Hill, Groveland, Georgetown, Byfield, Boxford, Topsfield, South Middleton, North Reading, Atkinson, Westville, Plaistow, Hampstead, Sandown, Fremont, East Kingston, Newton Junction, Raymond and Newton.

From Salem the following stations will be served: West Peabody, Tapleville, Danvers, Danversport, Marblehead, Beverly Farms, Manchester, Magnolia, Rockport, Essex, Ipswich, Hamilton and Wenham, and Rowley.

Less-carload freight originating or delivered at North Wilmington will be handled by trucking based on Lowell. Newbury freight will be handled from Newburyport, and Auburn, N. H., and Candia, N. H., freight from Manchester, N. H.

Asparagus should always be cooked as soon as possible after it is cut. The pieces may be left whole or cut up into inch lengths. Use slightly salted boiling water and cook at most 20 or 25 minutes. Young tender stalks may be done in 5 or 10 minutes. Season with salt, pepper, butter, and a little cream. Let stand in a warm place for a few minutes and then serve, either alone or on toast. Save the water in which the asparagus was cooked for soup or sauces.

TO HOLDERS OF
Third
Liberty Loan Bonds

The Treasury offers a new 3 1/2 per cent. 12-15 year Treasury bond in exchange for Third Liberty Loan Bonds.

The new bonds will bear interest from July 16, 1928. Interest on Third Liberty Loan Bonds surrendered for exchange will be paid in full to September 15, 1928.

Holders should consult their banks at once for further details of this offering.

Third Liberty Loan Bonds mature on September 15, 1928, and will cease to bear interest on that date.

A. W. MELLON,
Secretary of the Treasury.
Washington, July 5, 1928.

WALNUT JEWELRY FOUND IN PREHISTORIC GRAVE

Ear Ornaments Buried With Mound Builder Unearthed in Perfect State of Preservation.

Nashville, Tenn.—Although buried for centuries, two ear ornaments, carved from American walnut, were recently found in a remarkable state of preservation. They were discovered by a Nashville archeologist, George M. Spears, in opening the grave of one of the ancient mound builders.

The extreme antiquity of the grave is evidenced by the fact that the bones and pottery immediately crumbled to dust when exposed to the air, but the two ear ornaments, found at either side of the skull, were still sound. They were crudely carved to represent birds, and, although one was broken in making the excavation, they are otherwise in an almost perfect state of preservation.

The exact number of years that this walnut has endured is difficult to determine, but it is known that the race of mound builders vanished long before Columbus landed on these shores.

Today those who are engaged in carving out walnut of a more prosaic but more useful form are concerned with another kind of "walnut jewelry," for this is the name given to the odd bits of iron or steel that are found in walnut logs, and which, when encountered by saws or knives at the mill, often ruin valuable machinery or even endanger the lives of the workmen.

Horseshoes, coupling pins from the railroad, nails, spikes and even an old pistol have been found buried inside of walnut logs.

Many theories have been advanced to account for the iron objects that are found in walnut logs—theories that necessitate going back from 80 to 100 years. Perhaps a farmer, finding a horseshoe and seeing no convenient nail to hang it on, puts it over the limb of a thriving young walnut tree for good luck. The shoe is forgotten and as years go by the tree adds layer upon layer and gradually grows around the horseshoe until it becomes buried in the crotch. Time passes, and when an attempt is made to cut crotch wood for its grain effect in fine furniture, the saw runs into the shoe, buried there for years.

Another case is that of small boys seeking to get walnuts faster than by the slow process of throwing stick and stones up into the branches. One boy conceives the idea of driving spikes and climbing the tree as a linesman climbs a telegraph pole. Years pass and they, too, become buried in the tree.

In similar manner nails and bits of fence wire become lost to view where trees have been used in lieu of fence posts. Later the nails and wire show up to dull the saws or knives and to diminish the amount of lumber or veneer that can be obtained from the walnut log.

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Vacation Needs

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"Inside Information"

Here's a good menu made from materials nearly everyone can get: Roast stuffed shoulder of lamb; baked cabbage with apples; string beans (canned or fresh); currant jelly; canned pear salad; chocolate pie. With bread stuffing and pie for dessert.

Watermelon can be served as a first course like fruit cup or muskmelon, for lunch or dinner. The watermelon should be thoroughly chilled, then sliced, the rind removed, and the flesh cut into convenient-sized blocks which are piled on a plate. See that salt is at hand for those who like it on watermelon.

Home methods of setting colors in fabrics, such as soaking them in salt water, or water with vinegar added, are of no avail. Textile specialists of the Bureau of Home Economics point out the fact that if there were any such simple way of securing fast colors, manufacturers would use it. Dyes, however, have greatly improved in recent years. If you take home a sample of the material you like, and wash it, and expose it to strong sunshine, you can tell for yourself whether the goods will be reasonably fast to water and to light.

Make sun suits from your romper pattern by cutting the legs very short and trimming out the neck and armholes as much as you can. Make the upper half of some transparent or thin material, such as fine lawn, cross-bar muslin, marquisette, or net. The lower part should be of print or other opaque cotton goods of pleasing pattern. Make a sun hat to match, to shade the eyes. It should be light and washable. Let the children play in sun suits, after they have acquired a coat of tan, on any summer day when the temperature rises above 80°F. Their legs may be bare or they may wear barefoot sandals without socks.

Andover Churches

CALENDAR FOR COMING WEEK

SOUTH CHURCH
Central Street
Organized 1711. Congregational

Rev. Newman Matthews, Pastor

10.30. Public Worship with sermon by the Pastor.
All other services omitted during July.

WEST CHURCH
Congregational. Organized 1826

Rev. C. Norman Bartlett, Pastor

10.30. Morning worship with sermon by the pastor.
6.00. Intermediate C. E.
7.45 Wednesday. Prayer meeting.

BAPTIST CHURCH
Essex Street
Organized 1832

Rev. C. Norman Bartlett, Pastor

10.30. Morning worship with sermon by the pastor.
6.00. Intermediate C. E.
7.45 Wednesday. Prayer meeting.

SHAWSHEEN COMMUNITY CHURCH
Balmoral Hall
(Non-sectarian)

Services omitted during the summer.

NORTH PARISH CHURCH
North Andover Centre
Unitarian. Organized 1645

Rev. S. C. Beane, Minister

Services will be resumed on the Sunday following Labor Day, the second Sunday in September.

FREE CHURCH
Elm Street
Congregational. Organized 1846

Rev. Alfred C. Church, Pastor

10.30. Sermon by Rev. H. O. Smith of Warren, R. I.
7.45 Wednesday. Union Prayer meeting at the Baptist Church. Subject "The Spirit of Kindness." Leader, Alfred C. Church.

CHRIST CHURCH
Central Street
Episcopal. Organized 1835

Rev. C. W. Henry, Rector

9.00. Holy Communion.
10.45. Morning Prayer and Sermon. Holy Communion July 1, August 5, September 2.

PHILLIPS ACADEMY CHAPEL
"On the Hill"

Services omitted during the summer.

ST. AUGUSTINE'S CHURCH
Essex Street
Roman Catholic. Organized 1850

Rev. Charles A. Branton, Pastor

Sunday Masses: 6.30, 8.45, 10.30 a.m.
Holy Day Masses: 5.30, 7.00, 8.30 a.m.
Sunday evening: 7.45. Rosary, Sermon, Benediction.
Baptisms: Sunday 3.00 p.m.
First Friday. Masses: 5.30, 7.30 a.m. Communion 7.00 a.m.
First Sunday of Month: Communion Day for Sacred Heart Sodality.
Third Sunday of Month: Children's Communion Day.
Fourth Sunday of Month: B. V. M. Sodality Communion Day.
Devotions in honor of St. Teresa every Friday evening, 7.45.
Confessions: Saturday afternoons and evenings, and afternoons and evenings before Holy Days of Obligation.

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THE ANDOVER TOWNSMAN

ANDOVER MASSACHUSETTS

PUBLISHED EVERY FRIDAY

AT THE PRESS BUILDING BY THE ANDOVER PRESS

Entered at Andover Postoffice as Second Class Matter

Labor North and South

The current issue of the American Federationist, the official organ of the American Federation of Labor contains an announcement of the launching of a campaign for the unionizing of the textile workers in the mills of North Carolina and a special article on comparative conditions in that state and in New England in the cotton industry. The aim of the article is, of course, to emphasize the need of unionization, but the contents of the article illustrate anew the difficulties of Massachusetts in competing with the South in the great industry which these many years has been almost a synonym for these states.

The federation has established in the Piedmont district an organizing council. As the outcome of a conference lately held in Washington with the officials of the federation a group of experienced organizers are now at work in North Carolina, aiming to unionize a district at a time and finally to form a state federation. Ere long we should know just how this enterprise may affect not only the South, which is being more rapidly industrialized than we realize, but Massachusetts and the other New England states which must compete with the South.

The disadvantages of present competition are well illustrated in Margaret Scattergood's article which she calls "Facts About the South." Almost all children of fourteen enter the mills. There is no hope for higher education for them because there is no hope for sufficient wages to enable parents to support their families without all the help the children can render. The highest wages for men in the states

of North and South Carolina and Georgia are \$5 a week lower than the average lowest wages in the states of Massachusetts, New Hampshire and Rhode Island; the range of the corresponding difference for women is from \$3.89 to \$8.85.

As to food: Comparisons are given from Winston-Salem and Fall River, and "from a list of thirty-four foods used by the average wage-worker's family priced in both cities on the same date and weighed according to the amount used in the North and the South, it was found that food costs are 6.3 percent higher in Fall River." But the Massachusetts worker can have a much better standard of living because his income is 28.3 percent higher than in the North Carolina city. The author works out the comparison in detail, always finding the advantage to be with the higher-paid Fall River worker.

Her conclusion is that the South is no longer pioneering in textiles and must now adopt the standards which industrial progress requires. The Federationist contends that what is needed is higher wages, shorter hours, better living conditions and more schooling. For the A. F. of L. this means of course unionizing the industry, but we note here that all the points brought forward as arguments for unionization are simply the differentials which the northern textile men have stressed again and again as handicaps which they must carry in their attempts to compete on fairly even terms with the South. Is unionization destined to be a means of helping New England to recover lost ground?

The Boston Herald

July 16, 1928

Announces Candidacy as Representative

Andover, July 18, 1928

Dear Townsman:

I take this opportunity to announce my candidacy for the Republican nomination, in the primary election September 18, for representative from this district to the legislature. I hope there will be a number of candidates and that a friendly contest will result in the registration of many new voters and create interest which will be helpful to Hoover this fall in what promises to be a close contest in this state.

Sincerely,
THAXTER EATON

Child Struck by Automobile Suffers Concussion of the Brain

Allen Howard, 19, of 751 Andover street, Lowell appeared before Judge Colver J. Stone in Andover police court last Friday afternoon on a charge of driving so as to endanger the lives and safety of the public. Howard was driving a Pontiac roadster which struck and knocked down seven-year-old Peter Fraser of 16 Brechin terrace about 4:45 o'clock on the previous afternoon. The accident happened on Essex street, a short distance east of the Shawheen river bridge, was taken by Howard to the home of his parents where he was later treated by Dr. John J. Hartigan and is now suffering from concussion of the brain.

According to Howard's testimony in court he was driving west on Essex street, when several small boys started to run across the road, coming out from behind an ice truck which had been stopped on the south side of the street and which started east up the hill before the accident happened. Howard testified he slowed up but did not think that the boys were going to cross the street when the Fraser boy darted out and was struck by the front of the machine. He said that he stopped his machine within two feet after he struck the child and that the boy was lying opposite the front wheel. The case was continued for two weeks.

To Hold Bridge Party for Benefit of Farm and Garden Shop

The North Andover Farm and Garden Shop is arranging for a Bridge Party at the house of Miss Kate H. Stevens on Thursday, July 26, at 3:00 o'clock to help support the work of the shop.

Tickets may be obtained by telephoning the North Andover shop, Lawrence 20590.

Births

July 13, 1928, a son to Mr. and Mrs. Patrick McGrath of 79 School street.

July 17, 1927, at the O'Donnell sanitarium, a son, to Mr. and Mrs. James Carrill of 12 School street.

July 17, 1928, at the Lawrence General hospital, a daughter, Priscilla M., to Mr. and Mrs. Maxwell F. Thomson (Miss Helen Otis) of Wakefield.

Obsequies

MORRILL SWAZEY RHOADS

The funeral of the late Morrill Swazey Rhoads, thirteen-months-old son of Ralph and Marjorie (Morrill) Rhoads, who died last Friday in the Peabody hospital was held Sunday afternoon at 2:30 o'clock from the home of John Morrill, the child's grandfather, of South Main street, Middleton. Rev. Newman Matthews, pastor of the West Parish church, officiated at the services. Interment was in the West Parish cemetery, Andover.

Sustains Hip Fracture

Miss Catherine A. Findley, eighty-one years old, of 17 Maple avenue slipped and fell in her room Monday night and sustained a slight fracture of the hip. She was removed Tuesday morning to the office of Dr. W. D. Walker on Main street for an X-ray examination and later taken back to her home. She was conveyed to the physician's office in the fire department ambulance.

Gift for Tourist

Miss Belle Valentine of Red Spring road sailed Saturday for Scotland where she will spend the rest of the summer visiting relatives and friends.

The boys of the spinning room of the Smith & Dove mill presented her with a wrist watch Saturday morning. The presentation was made by James Lowe.

VACATION SCHOOLS

(Continued from page 1)

Parsons, Margaret Yaghmourian, George Gorrie, James Holden, Pauline Henault, Intermediates—Thelma Beck, Annie Burns, Evaline Cairnie, Gayton Yancy, Mary Doherty, Rose Earley, Bernice Fraize, Edith Henderson, Hygazan Saribogiosian, Edith Saunders, James Skea, Everdeke Thiras, Margaret Waldie, Elva Fraize, Dorothy Gordon, Mildred Dennison, Anna Waldie, Helen Nelson, James Gorrie, Kelvin Savell.

The fine shade trees on the public school grounds have provided as comfortable place as any for Andover children to play during the excessive heat of the past week, as many as a hundred coming and going during the afternoon with another hundred in the evening. The cooling shower baths provided through arrangements with Chief Emerson of the fire department on Monday afternoon and Thursday evening have furnished lots of fun.

The playground apparatus is so arranged that there seems to be plenty of room for everyone and the children are taught to be considerate of one another in the use of the sand boxes, swings, teeter boards and other apparatus. Two sets, consisting of a net and paddles, for paddle tennis have been acquired this week, one for the boys and one for the girls.

Among the games played during the week were: Volley ball, playground baseball, "Farmer in the dell" cat and rat, America and United States, fish and net, snatch the club, running relay races, follow the leader, nose and toe tag, two deep, "This or There," horns and wings, "Did you ever see a lassie?" black jack, baby in the hat, ring toss, whip circle, bat ball, "Round we go", black and red, horse shoes, checkers, pegotry, Jack and Jill, buzz, "What is it?" head and foot ball, London Bridge, two and one out, quotation hunt, croquet, hen and chickens, red light, paddle tennis and French ball.

A checker tournament for boys and girls from ten to thirteen years of age was begun on Monday and will continue for two weeks or until all the contestants have had a chance to play one another. A box of candy has been promised to the boy or girl winning the greatest number of games. James Thompson and James Winters are leading, each with seven games to their credit.

Those who have entered the checker contest are: Rose Early, James Winters, Thelma Beck, Dorothy Gordon, Lucile Rainville, Margaret Doyle, Beulah Dennison, William Pomeroy, Leon Langville, Irene Forbes, Marjorie Forbes, Margaret Thompson, Mary Buckley, James Thompson, James Waldie, Mary Doherty, James Smith, Anna Ledakowski, Margaret Waldie, Frank Ostrowski, John Shattuck, John McDonald, Edward Baker, Rita Muise, John Waldie.

A soap bubble contest will be an event of special interest in Friday evening, June 20, at seven o'clock. This will be open to children between five and seven years old who will bring their own pipes and soap. This contest will be run off in heats with a scorer, timer, and referee. The child having the largest bubble when time is called will be awarded a string of bright colored balloons.

Those who have entered the soap bubble contest are: Mary Roderick, Alice Sharp, Annie Early, Lillian Brown, Marjorie Forbes, Isabel Munro, Ruth Porter, Dorothy Munro, Irene Forbes, Elizabeth Campbell, John Noyes, Tom Noyes, Elsie Hillestrom, Dorothy Sutcliffe, Billie Linsey, John McIntyre, Margaret Lyons, Edith Valentine, Irene Ness, Eleanor Ness, Dorothy Rafuse, Ruth Silverman, Harriet Edelman, Alice Porter, Georgina Waldie, Donald Buckley, Margaret McCord, Joseph Loneragan, Betty Yates, Doris Manthorne, Sukie Murphy, Frances Carroll, Loretta Welch, Dorothy Ward, Arthur Glines, Arthur Ness, Lucy Best, Catherine McGlynn.

A basketball throwing contest for girls and boys over twelve years of age will be held Friday, July 27. A box of candy will be awarded to the one throwing the greatest number of goals in the required time.

The entrants are: Thomas Gorrie, Rita Buckley, Bella Thompson, Alice Grady, Edward Thompson, James Gorrie, Mary Doherty, James Winters, John Cole, William Skea, Albert Cole, Thomas Holden, Rita Boyd, Mary Tagis, Alice Herbert, Nan Boyd, Hans Gordon, James McGrath, Drummond Bisset.

Obituaries

MRS. GERTRUDE (HOLT) GUSTIN
Mrs. Gertrude (Holt) Gustin, wife of Rev. Byron F. Gustin, died on Tuesday, July 10, at her home in North Amherst after a long illness, the result of a shock which occurred last December.

She was born in West Andover, October 22, 1874, the daughter of E. Francis and Parthenia (Boutwell) Holt. She attended the Pynchard school, graduating with the Class of 1893. She taught in the public schools of Andover for several years, later attending Abbot academy and graduating with the Class of 1898.

In 1898 she married Rev. Byron F. Gustin of Groton. For twenty years they have made their home in North Amherst where for sixteen years Mr. Gustin was pastor of the North Amherst Congregational church. Beside her husband, Mrs. Gustin is survived by a son, Francis, and a granddaughter, Rosemary Gustin, both of North Amherst and a brother, Jonathan E. Holt of this town.

Funeral services, conducted by Rev. Frank Seymour of the North Amherst Congregational church and Rev. Mr. Nichols of South Hadley, were held last Friday. Interment was in the family lot in North Amherst.

SARAH GEORGINA PEARSON

Miss Sarah Georgina Pearson, 85 years of age, died at her home, 827 Johnson street, North Andover, Tuesday morning, following a long illness. Deceased was born in North Andover in 1843 and made her home there all her life. She was survived by one sister, Mrs. Harriet Foster of Reading, who is now residing in California and a cousin, Mrs. George Cheever of Andover.

Funeral services were conducted at the late home, Thursday afternoon at two o'clock with Rev. Newman Matthews officiating. Interment was in the Bellevue cemetery, Lawrence.

MISS JANE CALDWELL

Miss Jane Caldwell, a resident of Andover for twelve years, died Sunday night at the home of her brother, William Caldwell of 127 Elm street, at the age of eighty-four. She was born in Elgin, P. Q., and lived for a time in Worcester and later in Manchester, N. H.

She is survived by her brother, William Caldwell of Andover and two sisters, Miss Margaret Caldwell of Andover and Mrs. Clara Ferguson of Elgin, P. Q.

Miss Caldwell was a member of the Baptist church.

Funeral services conducted by Rev. C. Norman Bartlett, pastor of the Baptist church were held Wednesday afternoon at two o'clock.

Interment was in Spring Grove cemetery.

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LOCAL NEWS NOTES

Mr. and Mrs. W. R. Jacobs are spending the summer at Norwood.

Roy Hood and family of Lowell street have moved to 28 Salem street.

Clan Johnston, 185, O. S. C. will meet Friday evening in Fraternal hall.

Mr. and Mrs. Nathan C. Hamblin of Chestnut street are at West Barnstable.

Mrs. David Hartigan of Hartigan court is enjoying a vacation in the White Mountains.

Mrs. Mary Brown of the Smith and Dove office force is enjoying two weeks at Corbett's pond.

Mr. and Mrs. J. M. Burr of 34 School street are enjoying a vacation at Westport, Maine.

Mrs. James L. Toomey and family of Abbot street are enjoying two weeks at Hampton Beach.

Miss Madeline Kimball of Avon street is employed at the H. P. Hood company office at Lawrence.

Mrs. Alex Lowe of Brooklyn, N. Y., is visiting her mother, Mrs. John Porter of Pearson street.

Mrs. Philip Ripley of Abbot street has returned after enjoying several weeks at Franconia, N. H.

James Loneragan of Stamford, Conn., is visiting at the home of his sister, Mrs. Patrick Hession of Essex street.

Mrs. Eugene V. Lovely and family of Carlsbrook street are spending the summer with relatives in Gardiner, Maine.

James Flannery of Pearson street has accepted a position as chef at the Mountain View hotel in the White Mountains.

Mrs. John Parson and daughter, Mildred, of Chelsea, are visiting at the home of Mrs. and Mrs. George May of South Main street.

Joseph Hickey now living in New Hampshire spent the week-end at the home of his parents, Mr. and Mrs. John Hickey of Elm street.

Dr. Thomas J. Kyle of Elm street and John Converse of Willowood road left Tuesday on a fishing trip to Lyme, N. H., and Fairlee, Vt.

Sawed hard wood is \$13.00 per cord. Kindling, 4 baskets for \$1.00. We are in business to stay. Tel. 51-M or call at 51 Park street, Andover.

William Daly of Chestnut street, James Smith of Barnard street, members of St. Augustine's Boy Scouts, troop 6, and John Winter, St. Augustine's Boy Scouts, troop 7, have gone to Camp Chadwick, Dunstable, Mass.

It was reported at the police station on July 17 that Bartlett H. Hayes, Jr., while driving an automobile near the corner of Argilla road and Lowell street ran into a fence driving a rail through the car. No one was injured.

Miss Bessie P. Goldsmith of Elm street has returned to her duties at the Townsman office after spending two weeks with a party from the Massachusetts Audubon society at the Appalachian Mountain club camp at Echo lake, Mt. Desert, Maine.

A whist party will be held this evening in the Knights of Columbus hall for the benefit of the building association under the auspices of the bowling girls of Court St. Monica, 783, C. D. of A. Bridge, whist and forty-fives will be played. Prizes will be awarded to the winners.

LOCAL NEWS NOTES

Mrs. Byron Horne of 200 Main street is at South West Harbor, Me.

Miss Mary Lewis of 153 South Main street is at New London, N. H.

John Dugan of Maple avenue is enjoying his annual two weeks' vacation.

Mr. and Mrs. Joseph Levi of Enmore street are motoring through Canada.

Mr. and Mrs. George N. Wright of 42 School street are visiting friends in Worcester.

William Broderick of North Main street has entered the employ of Phillips academy.

Mr. and Mrs. Walter H. Coleman of Chestnut street have returned from Nantucket.

The board of assessors attended the state assessors' meeting held at Worcester Wednesday.

Mrs. Margaret Lyle of Chelsea is visiting at the home of her son, William Lyle, of Upland road.

Fred Cheever and William D. McIntyre sailed Tuesday for Norfolk, Va., and Washington, D. C.

The Knights of Pythias held a regular meeting Monday night. Routine business was transacted.

Mr. and Mrs. Gibson Brown and family of Phillips street are enjoying the summer months at Cape Cod.

Mrs. Flora M. Temple and son, George P., of Highland road are spending the summer at Sandwich, Cape Cod.

Mr. and Mrs. William Brown and family of Phillips street are enjoying two weeks in Lebanon, N. H. with relatives.

John Winton and family of Dufton road have moved to Dieroll, Mich., where Mr. Winton has accepted a position.

Henry W. Barnard is having the elm trees on his estate in Elm square trimmed and pruned by Bartlett, the tree expert of Boston.

Miss Ethel McCrone of Watertown, Conn., is visiting with her grandparents, Mr. and Mrs. Walter H. Coleman of Chestnut street.

Mr. and Mrs. George York and Mr. and Mrs. Alfred Coates, of Summer street, motored through the White Mountains over the week-end.

Miss Dorothy Welch, daughter of Mr. and Mrs. W. H. Welch of Summer street has returned after enjoying several weeks at Wells Beach, Maine.

Box 28, at 9:15 o'clock Wednesday evening, summoned the Andover fire department to extinguish a fire on the overhead railroad bridge, Tewksbury street, Ballardvale. The damage was slight.

There will be a meeting of the Andover Christian Endeavor Union at the South Church Sunday evening, July 22, at 6:30 o'clock. Miss Jean Porter, supervisor of the Daily Vacation Church School, will speak on "The New Profession." All Christian Endeavor members are urged to attend.

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NUT MARGERINE, Nucoa..... 1 lb. 24c

DRINKING, made from Brown Rice..... 3 pkgs. 25c

RICE FLAKES, made from Brown Rice..... 3 pkgs. 25c

WELCOME SOAP, for the Laundry..... 4 bars 22c

POST BRAND FLAKES, Hot Weather Cereal..... pkg. 10c

TOMATOES, Grayco Hanover Brand..... 2 large cans 35c

MARMALADE, Grayco Brand..... large jar 25c

GINGER ALE, Canada Dry..... 3 bots. 50c

CORNED BEEF HASH..... large can 25c

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Andover Bookstore

LOCAL NEWS NOTES

John Buss is visiting for a few days with his family on Essex street.

Joseph Hughes of Baker's Lane has accepted a position at Phillips Academy.

Mr. and Mrs. Charles Stone of Main street are spending the summer months at North Brookfield, Mass.

The Misses Edith Sellers of Brook street and Florence West of Summer street are spending a week's vacation at Rockport.

Mrs. Margaret Buckley and daughter Helen of Shawshen road are spending the summer months with relatives in Long Island N. Y.

Move with Carleton & Sons. All loads insured. Estimates free. Also General Trucking. Tel. 51-M or call at 51 Park street, Andover.

Rev. Father Ledwith, S. M., of Philadelphia, is assisting Rev. Fr. Whelan, O. S. A., at St. Augustine's church during Rev. Fr. Branton's absence.

At a meeting of the Knights of Columbus held last evening, it was voted to hold a carnival on Wednesday, Thursday, and Friday, August 22, 23, and 24.

Miss Margaret Doherty, daughter of Mr. and Mrs. W. J. Doherty of Harding street, has returned after spending several days visiting friends in Everett and Malden.

David Petrie, son of Mr. and Mrs. George B. Petrie of Chickering court and John Petrie, son of Mr. and Mrs. Alex Petrie of Bartlett street are spending the summer at Camp Chadwick, the Boy Scout camp at Dunstable. Both boys are members of Troop 2 of the Free church.

Mr. and Mrs. George Rennie and daughter, Mary of Argilla road and Peter Anderson of Essex street were among the excursionists who left Boston Wednesday on the S. S. Caledonia for Glasgow on the Scottish Clans trip. The Rennie family will visit their native town, Alva and return late in September. Mr. Anderson goes to Dundee, Scotland for an extended visit. Their tickets, passports, visas and permits to return were secured by George A. Christie, Rogers Steamship agency, Musgrave building.

Deaths

July 10, 1928, at North Amherst, Mrs. Gertrude Holt Gustin wife of Rev. Byron F. Gustin, aged 53 years and 8 months.

July 12, 1928, at 8 Stirling street, William Henry Crompton, aged 71 years.

July 15, 1928, at 127 Elm street, Jane Caldwell, aged 84 years, 4 months and 8 days.

BUILDING IN ANDOVER

(Continued from page 1)

Mike Chicovitch, Wildwood road, hen house.

Fred E. Raitt, 20 Harding street, garage.

Ernest Baillargeon, Foster's Pond road, tool house.

John J. Cronin, Cor. Cross street and River road, barn.

Additions and Alterations:

George Walsh, Essex street, sun parlor.

John H. Clinton, Andover street, garage.

G. A. Yunggerbauer, Washington avenue, sun parlor.

J. W. Barnard, Est., 31 Main street, alterations.

Kate L. Pike, Lowell street, additions.

Watson Park Co., Lowell junction, platforms.

David Gillespie, 11 Brechin terrace, hen house.

Patrick F. Reidy, Rattlesnake Hill road, 3 hen houses moved.

S. P. Burton Jr., Elm street, piazza added.

Gavin H. McGhie, Tewksbury street, windows added.

Samuel B. Forsythe, 11 Cuba street, addition.

Madeline Dondoro, So. Main street, Roadside station extended.

Robert Carney, Baker's lane, 2 piazzas.

Floren Marcoux, Juliette road, addition.

Thomas Gaudet, Juliette road, house moved.

Marie S. Thomas, Woburn street, addition.

Charles B. Hoffman, 13 Summer street, alteration.

Ernest J. Beaulieu, Andover street, hen house.

Joseph Di Salvo, 19 Middle street, addition.

Dr. Edward Sawyer, Central street, repairs and alterations.

John J. Hickey, 44 Elm street, repairs and addition.

Henry W. Barnard, 16 High street, alterations.

Norman Myatt, 64 Highland road, alterations.

Elsie and Elizabeth Shorten, 15 Elm street, house to be moved.

P. J. Daly, Est., 4 Main street, piazza added.

Jude Jochen, Topping road, piazza added.

George Cheyne, Center street, piazza added.

Arthur O'Hara, 25 Lincoln street, piazza added.

Trusts, Phillips Academy, Phillips street, four houses moved.

Fraternal Organizations Plan for Three Days' Fair in October

A committee composed of members of the organizations using the Fraternal building met Wednesday evening in the Fraternal hall and voted to hold a three days' fair in the hall on October 24, 25 and 26.

Committees representing the various organizations will have tables at the fair as follows: Ladies' auxiliary 42 to Clan Johnston, 185, O. S. C., candy table; Garfield temple, 36, of Pythian Sisters, domestic table; Indian Ridge Rebekah lodge 136, food table; Clan Johnston, 185, O. S. C., blanket table; Andover lodge, 230, I. O. O. F., punch board; Garfield lodge, 172, Knights of Pythias, novelty table.

The general committee follows: Thomas Neil, chairman; Mr. and Mrs. George B. Petrie, Mr. and Mrs. Ralph T. Berry, Miss Annie Anderson, Charles Fettes, John McGrath, Thomas Gorrie, Mrs. Jean Wood, Mrs. Jean Sorrie, Mrs. Alexina Guthrie, George Craig, Thomas Thin and Mrs. George Cilley.

Surprised on Birthday

Miss Mary Donovan of Brook street was the guest of honor at a surprise birthday party tendered to her last Friday evening at the home of Mrs. Richard Terry, 48 Chestnut street. It was the occasion of her 19th birthday and she was the recipient of many gifts from her friends. The table was prettily decorated.

Those present were: Mrs. Mary Bradshaw, Mrs. John Donovan, Mrs. Richard Terry, Mr. and Mrs. Peter H. Markey, Misses Mary Donovan, Mrs. Mullaney, Rose Markey, Marjorie Markey, William Donovan and George Darby.

Cooling Showers for Children

The children at the summer playground were given a treat Monday afternoon in the form of a shower. Miss Margaret Davis, superintendent of the playground has arranged with the Chief Charles F. Emerson of the fire department to have this refreshing exercise for the children twice a week. The firemen set up a ten-foot pipe and placed a spray on the top of it and connected it with a nearby hydrant. The spray threw cool water over a circle about 50 feet in diameter while the children danced about in their bathing suits.

This shower will be operated for a half hour every Monday afternoon beginning at three o'clock and every Thursday evening at seven o'clock.

FOUND—On Elm Street a good sum of money. Owner can have same by proving property to Mrs. Shibley, 17 Maple Avenue.

JONATHAN FRENCH

Historical Sermon Preached at South Church, May 13, 1928 by His Great-grandson, Rev. H. S. Capron

It is an unusual pleasure which you have given me today, to stand in the pulpit of my great-grandfather, Jonathan French, and speak of his life and work. I have feared that the traditional "coals to Newcastle" experience may be mine, for many of you are better read in the history of your church and community than an outsider could hope to be. The only sources of information to which I can claim access that are not open to all of you are certain family traditions and some seventy-five manuscript sermons that came into my possession a few years ago. Please pardon the repetition of some well-known facts.

JONATHAN FRENCH

It would not be fitting to begin a sermon upon the life of Jonathan French without a text. Accordingly I have chosen one which he himself used in one of his earliest sermons preached in Andover. It is dated, "Andover, April 2, 1772", five months before his ordination, although it also bears the earlier notation, Boxford, Jan. 12, 1772. His text is Isaiah 28:16.

"Behold I lay in Zion for a foundation a stone, a tried stone, a precious cornerstone, a sure foundation: he that believeth shall not make haste."

And he adds the verse from 1 Peter 3:6 in which the Old Testament passage is quoted. While I shall not attempt to stick as closely to my text as he stuck to his, I think it will be recognized as not inappropriate to his character and work.

Jonathan French was born at Braintree, January 30th, 1740, the son of Moses and Esther Thayer French. Esther's father, Ephraim, was a man of some small means. He left her in his will a "feather bed and furniture belonging to it." Her sister, Ruth, received 5 pounds, since she had already had "a bed and the furniture thereof." Another daughter, Abigail Richards, who was Mrs. Jonathan French's mother, received a silver cup. But all five daughters of the family were given a share of their father's land and "household moveables" not otherwise disposed of.

"These Thayer girls were great-granddaughters of John and Priscilla Alden. Their parents are spoken of as 'another Zacharias and Elizabeth', and they had the unusual satisfaction to quote an old writer, of living to see fourteen children arrive at years of maturity, enter a family state, and unanimously make the resolution of Joshua, 'as for me and my house we will serve the Lord.' At one communion 'they enjoyed the singular felicity of presenting themselves with the fourteen children God had generously given them at the table of the Lord.'"

When Jonathan French was seventeen years of age, he enlisted in the Colonial army to fight in the French and Indian War. Several of his experiences are recorded which show courage and resourcefulness. An Indian to whom he had refused ransom, captured him and his horse. He leaped upon the Indian, tripped him up and threatened him with a pole which he managed to reach. The Indian, surprised that his life was spared, promised submission and was ever after ready to do whatever French wished.

At another time, even prisoner escaped from the guard house and standing in a narrow passage with a club defied the soldiers. French, sent to arrest him, succeeded in distracting his attention for a moment, and then leaping toward him seized the club and held it until the soldiers could overpower him. French escaped, although he was on his walk over the ice of Boston Harbor to secure medical supplies for a sick soldier under his care. The ice was unsafe, but Sergeant French procured a long pole, which he carried in a horizontal position to aid him should he be in through, and made the journey successfully.

While at Castle William, he studied medicine and acted as assistant to the surgeon. So skilful did he become that he was urged to give his life to the practice of medicine and had decided to do so, but something happened to alter his plans. He resigned his sergenty, presented his sword to his successor and went immediately to Harvard College where he rang the bell that evening as Butler's Freshman. After graduating from College in 1771, he remained to study divinity, although the war was at that time no formal theological instruction. He wished to become a missionary to the Indians, but, preaching for a time in the South Church of Andover he was so acceptable to the people that he was finally ordained and settled as pastor September 22, 1772.

The following year the young minister married his cousin Abigail, daughter of Dr. Benjamin Richards, a physician of Weymouth. She had waited for him for some years, as they had become engaged before he decided to enter the ministry. The story is told—we wish we were sure it is authentic—that the couple, in view of the long time that might elapse before their marriage, mutually agreed to release each other from the engagement, but with the provision that should either party wish to renew it, he (or she) might communicate with the other. Mr. French continued to wish Miss Richards for his wife and wrote her a letter to that effect. He entrusted it to the captain of a coasting vessel to deliver to her at Weymouth. This captain, however, was himself, or had been, a suitor for her hand, and he suspected what the letter contained. He opened it and threw it into the sea. It happened that one of Miss Richards' brothers was bathing in the surf that day and saw a piece of paper floating upon the water. In curiosity he rescued it and found to his amazement that it was addressed to his own sister. The letter was delivered and the proper answer returned.

It is interesting to note that Mr. French was obliged to meet many of the problems that the modern minister must meet. Scarcely was he settled in Andover when the Revolutionary War came upon the colonies. When news of the Battle of Bunker Hill reached Andover, he took his musket and his surgical kit and although it was Sunday, started for the scene of the conflict. He arrived too late to use the gun, but in ample time to aid the wounded. Four of his own parish died on that field. It may be added, by the way, that in the earlier years of his pastorate Mr. French often acted as physician and surgeon to his people, although he never made any charge for these services.

The war brought serious financial burdens upon the parsonage family. When French began his work his salary was 80 pounds a year and house, with 100 pounds and half of a year's produce of the parsonage farm for a settlement fee. Perhaps that corresponded to the moving expenses? now sometimes ministered a new minister. He was also given his fire wood. With the coming of the war the prices of necessities rose rapidly. In a letter to the parish written some years later he declares that in 1775 the cost of clothing advanced 25 percent. The next year provisions also increased in price in some instances 100 percent. By 1778 the cost of living had increased five or six fold, and ten years later the average price of all

commodities was ten times what had been in when he entered upon his ministry. He declares that his salary of 80 pounds would therefore produce in 1788 only as much as 8 pounds in 1772. Josiah Quincy, who boarded in the family while attending the Academy, wrote that their table was very plain, though abundantly supplied. While bread was unknown except upon Sunday when Mr. French alone ate it, because the ordinary fare gave him indigestion.

We are glad to learn that the people of the parish responded to their pastor's appeal and increased his salary. From 1796 he received every year \$266.67, besides his house and fuel, and the deacons were authorized to draw upon the treasury for money to supply the pulpit for him when he began to fail in health a few years later. There were times, however, in his earlier ministry, when the salary was not paid promptly. One year the supply of wood was not forthcoming. Mr. French waited till he had read the governor's Thanksgiving Proclamation and then stated that he proposed to follow his usual custom of delivering two sermons on Thanksgiving Day (no football game then!) provided he could write them without any delay. The hint was sufficient. By noon the next day the wood was waiting in the parsonage yard!

Not only financial problems troubled the minister but those of order and discipline. During the rule of Dr. Samuel Phillips, his predecessor (the word rule is the Doctor's own) "the practice of recognizing the baptismal covenant was earnestly urged, and there were very few who were not baptized." In a note to one of his sermons in 1727 Dr. Phillips states that he does not recollect a single native of the parish that was not baptized. All who received baptism were considered under the watch and discipline of the church. The children of such persons were also admitted to baptism. Soon after Mr. French's ordination this practice was discontinued. In 1786, however, a certain member of the parish asked for the privilege of the Lord's Supper, on the basis of "owning the baptismal covenant," although he could not accept the church covenant. Certain changes in phraseology were made to meet his objections, but he still refused to accept it, and finally kept his wife, who was a member of the church, away from the communion. For this a vote of censure was passed by the church and was not revoked until evidence of his repentance some years later.

It should be added however, that the South Church was not generally a quarrelsome body. Early historians mention with pride that during the first century of its existence, which included the pastorate of Samuel Phillips and Jonathan French it was never necessary to call an ecclesiastical court to deal with any difficulties. Abiel Abbot says: "Much effect was given to the ministry by the influence and example of lay members of the Society."

The year after Mr. French began his ministry a new covenant was adopted. It differed little from that in use in Dr. Phillips' time but there were two significant omissions: an avowal of belief in the Christian religion as expressed in the Assembly's Catechism, and the asking of forgiveness "for our original sin as also for all our actual transgressions." It was also voted at this time to discontinue the practice of "exhibiting relations" previous to admission into the church—a relating of personal religious experience, I suppose—and of requiring, instead, public assent to the following confession of faith:

"You, A-B, do profess to believe there is one God, Father, Son, and Holy Ghost, and that the Bible is the Word of God which was written by the prophets and apostles, under the inspiration of the Holy Spirit; you also believe the fall of man, the depravity of human nature, and the redemption through the mediation, intercession and atonement of Christ, that Christ has appointed two special ordinances under the Gospel dispensation to be observed by every true believer in his name, viz. Baptism and the Lord's Supper—that the qualification of these ordinances are true repentance toward God and faith in our Lord Jesus Christ. You believe also that the soul will exist after the dissolution of the body and that there will be a day of final judgment in which everyone shall receive a reward according to his works."

A change of hymn books was made about this time. It was voted to sing "Watts' Psalms and Hymns" instead of the New England version of the Psalms in use hitherto. It was not until more than twenty years later, however (1794) that it was voted "that the common method of reading the psalm line by line should be dropped." It was in 1779 that the parish consented to the building of "a seat to accommodate singing." The bass viol was in use as early as 1800 and Herman Abbot was appointed to play it. The first money appropriated by the parish for music was in 1805, the sum of \$30 for the expenses of the bass viol, but the next year only \$15 was voted. The first organ was not purchased until long afterward, 1835, for \$800.

Mr. French also had the experience of building a new meeting house. In 1788, after some dissension, it was voted to build near the site of the old church. From April 20th until December 7th the congregation worshipped in the hall of the Academy. On the last date the new building was used. It was fortunate enough to find the manuscript of that sermon, headed, "At the opening of the New Meeting House." The new house was 70 feet long, and 54 wide with a porch. Josiah Quincy writes that it consisted of "three lofty stories and three galleries, and was always densely filled with apparently pious zeal and earnest listeners. In the left-hand gallery sat the ladies, in the right the gentlemen, in the midst of whom and in front sat the tything man with his white pole three or four cubits in length." He held in his right hand, Mr. Quincy adds, a short hazel rod which he now and then during the sermon brought down with tremendous force and noise upon the gallery in front of him, shaking the stick threateningly at small boys who might be playing or whispering in a corner. The deacons sat in a square box in front of the pulpit and one of them always took notes of the sermon.

There were no stoves in the church then, except the little foot-stoves upon which the ladies put their feet. The first stove was not procured until 1821. But between services—for the problem of the "second service" had not then arisen—the people retired to the "room house" to eat their lunch and warm themselves at the open fire. They were not allowed to spend much time in gossip, however, for a plan of reading was devised. A layman was appointed to read a sermon or some devotional book. Judge Phillips, who filled this office for a long time thought so much of it that at his death he gave the church a silver flagon and requested that the "laudable practice of reading between services be continued" so long as even a small number of persons should attend. The church was surrounded, says Quincy, "with horse blocks innumerable, for the pillion was the ladies' travelling delight. Many thus came on horseback, alone or in pairs."

Two other events took place, one near the beginning, the other near the end of his ministry, in which Jonathan French had a significant part. One was the founding of

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Phillips Academy, the other that of the Theological Seminary. It is not necessary this morning to give the history of the beginnings of these institutions. Mr. French was a member of the original board of twelve trustees, as was Josiah Stearns of Epping, father of Samuel Stearns, who in 1797 married Mr. French's daughter, Abigail. Mr. French was clerk of the board and presented it with a huge folio volume for the records which was used for a full century. As Mr. Fuess said a few years ago, "the stately script of the first clerk, as clearcut as engraving, is still as legible as on the day when the entries were made." He preached the dedicatory sermon in the little schoolhouse on April 30th, 1778. There were but thirteen pupils enrolled that first year. He often preached at the Academy after that. A number of his MS. sermons that survive are marked "Academy", with the date used. Some of them were also preached in the church, some not. He eked out his income and at the same time contributed to the lives of the rising generation by boarding six or eight of the boys in his home. One of them who afterwards became famous, Josiah Quincy, has written at length of that home and its master. He describes Mr. French as always ready with comfort when he, the boy, came home with a tale of discipline or of failure.

In still another way Mr. French contributed to the life of the Academy and at the same time prepared the way for the Theological Seminary. John and William Phillips donated funds to educate young men for the ministry "under the direction of some eminent Calvinistic minister of the gospel." It was understood that Jonathan French was in their minds when they established the foundation. So he became a kind of acting professor of divinity and was the instructor in theology of a dozen or more young men, some of whom lived in his family. Among them was his own son, Jonathan French, Jr., who settled afterward at Northampton, N. H., and preached there for half a century, and Samuel Stearns, son of his colleague of the Board of Trustees, Josiah Stearns of Epping, N. H. Samuel became in 1797 the husband of Abigail French. The tradition is that she rode on a pillion behind her husband to her new home in Bedford and that she wore a scarlet cape and white silk hat which have been preserved to this day. Another daughter, Mary, also married a minister, Ebenezer Sperry, who preached later in Wenhamp.

This informal and semiofficial theological school prepared the way for the founding of Andover Theological Seminary. Indeed, before the Academy opened its doors, Mr. French conceived in his mind such an institution. He made what is said to be the first proposal in the country for the organization of a theological school. In a letter discovered after many years, dated about a month before the first session of the Academy, he wrote to Hon. Nathaniel Niles of Vermont: "The school has suggested a thought which I have often revolved in my mind. What if some enterprising, pious genius should rise up and set adoot a subscription for founding a 'Theological Academy' . . . But you will say my genius is rather to frame plans than to execute them. I do not mean, however, to make a plan, but only a hint of a plan or a thought that might be improved into a plan the most servicable in the cause of religion of anything, perhaps, ever set on foot in this or any country."

This was indeed a prophetic note, and it began to be fulfilled when on July 10, 1806, a "voluntary association" of seven men, including Mr. French, met at Madam Phillips' home and considered the possibility of organizing such a school. Later in the year a committee, of which Mr. French was a member, prepared a constitution. Two years later the first theological seminary in America was opened. Dr. Pearson, who had been chosen professor of natural theology, was layman and his ordination preceded his induction into office. Mr. French gave him the "charge" on this occasion, September 28, 1808.

Another service rendered by Mr. French beyond the bounds of his own parish was advice and help as a member of ecclesiastical councils. It is said that during his ministry he received seventy-eight letters missive inviting him to participate in such gatherings. He has left behind him in print or in manuscript a number of sermons preached

TO LET

The Belmont Apartments at 29 Main Street, consisting of 3 and 4 rooms each, suitable for small families. All newly remodeled with modern bath rooms, hard wood floors and automatic hot water heaters.

APPLY TO

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at ordination services. Several of these have special points of interest. On January 1, 1800, he preached at the ordination of a Rev. James Kendall, a former assistant teacher in the Academy, of the First Church in Plymouth. I confess it gave me something of a thrill to read these words toward the close of the sermon: "The past year has closed upon us with a gloom! Our beloved Washington is no more! Washington, the great, the brave, the wise, the prudent, the friend to liberty, to his country, to religion, to mankind, is gone! How are the mighty fallen, and weapons of war perished! Help, Lord, for the godly man ceaseth! May his memory remain engraven upon the heart of every good American, as with the pen of iron and the point of a diamond." Fifty-nine years later this same James Kendall, then nearly ninety years of age, wrote a letter of sympathy to one of the sons of Abigail French Stearns. He recalls the fact that Mr. French had preached that ordination sermon, over half a century earlier. Dr. Kendall himself passed on within a few weeks.

Another of these ordination sermons that has been preserved is that preached at the Second Church in Beverly, October 3, 1787, when Daniel Oliver was inducted into the

(Continued on page 8, column 1)

HAMPTON BEACH, N. H.
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Suggestions

Native Broilers—Native Fowl
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Canadian Bacon
Hot House Tomatoes—Peas
Lettuce—String Beans
Spinach—Cucumbers
Beets—New Carrots

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Bananas Oranges
Grapefruit Tomatoes
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DOLLAR DAYS

Friday and Saturday
July 20 and 21

FREE PARKING

anywhere, for as long as you like

Haverhill Retail Trade Committee

ABBOTT VILLAGE

David Anderson of Essex street visited in Boston, Wednesday.

Frank Hughes of Baker's lane is building a new house on Carmel road.

John McMahon of Brechin terrace has moved his family to Essex street.

Miss Margaret Craig of Red Spring road visited in Chelsea, Wednesday.

Mrs. Hamilton Craig of Red Spring terrace visited in East Boston on Wednesday.

Mrs. Joseph Gill and daughter, Anna, of Cuba street visited in Boston, Tuesday.

Peter Anderson of Essex street left Wednesday for Dundee, Scotland, where he will spend the summer.

Mr. and Mrs. John R. Sullivan of Red Spring road enjoyed the breezes at Old Orchard last Sunday.

Mr. and Mrs. James Carrell of Cuba street are rejoicing over the birth of a son, born Monday at the O'Donnell sanitarium.

Henry Smith, seven-year-old son of Mrs. Smith of Shawheen road, had his thumb badly torn in the gears of a washing machine Tuesday afternoon; he was taken to the Lawrence General Hospital for treatment.

Miss Belle Valentine of Red Spring road left Boston, Wednesday, on the SS Caledonia for Scotland where she will spend two months.

Tuesday morning she was presented with a beautiful wrist watch by her fellow employees in the flax-spinning room of Smith & Dove company. James Lowe made the presentation. Miss Valentine will also visit relatives in Ireland.

ESSEX COUNTY AGRICULTURAL SCHOOL NOTES

Richardson to Speak at Topsfield

Chairman R. A. Messeri of the Tested Herd Owners' Association of Essex County and a director of the State Dairyman's Association states that plans are going forward for a big picnic August 9th at the Topsfield Fair Grounds. Director Evan Richardson, the new head of the Bureau of Animal Industry of Massachusetts, will be the principal speaker.

New Homemaking Head

The Trustees announce the appointment of Miss Grace A. Gilkey as new Department Head of the Homemaking Department of School. Miss Gilkey trained at the Farmington, Maine, Normal School, Simmons College and Teachers College of Columbia University. She has had a long and varied experience in teaching homemaking subjects.

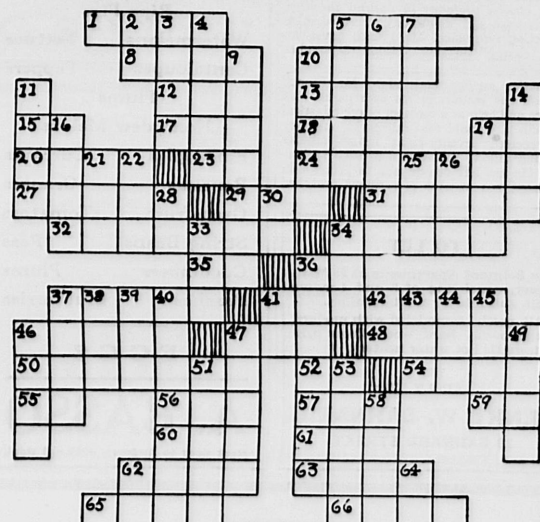
New Dairy Building

The Dairy Division of the School is now occupying a new building. This has been built and equipped to replace an old, obsolete plant. Every effort has been made to furnish this little building in a practical way showing the application and use of simple equipment such as is adapted to a medium-sized dairy farm.

Follow Recommendations With Sprays

In connection with the use of Bordeaux mixture as a fungicide against certain plant diseases, the question sometimes comes up, "Can I afford to economize by using a weaker mixture than is commonly advised for the various diseases which require Bordeaux treatment?" In some cases where infection is mild a Bordeaux mixture containing considerably less copper sulphate than is usually recommended might give very good control; and it is also probable that even when infection is severe partial control would be effected by a weak mixture. However, spraying must be done in advance as a preventive measure, and the grower can not foretell whether the conditions will be such that a weak fungicide will give satisfactory control. Spraying is a question of crop insurance and the grower must decide whether to insure his crop wholly or only partially against the disease.

CROSS WORD PUZZLE



- Horizontal.
- 1—To assist
 - 5—To decorate
 - 8—God of war
 - 10—Chinese money of account
 - 12—Set of tools
 - 13—To bump
 - 15—For example (abbr.)
 - 17—Auditory organ
 - 18—Part of "to be"
 - 19—Questioning exclamation
 - 20—Subterfuge
 - 23—This person
 - 24—To ply with the hands
 - 27—Slumber
 - 29—To open a keg
 - 31—A dyestuff
 - 32—Mistaken idea
 - 34—A national park
 - 35—Be quiet!
 - 37—Benches
 - 41—Franklin's
 - 46—A step
 - 47—To weep
 - 48—European blackbird
 - 50—To plague
 - 52—To exist
 - 54—Blinding material
 - 56—Skyward
 - 57—Confederate general
 - 58—Consumed
 - 59—Street (abbr.)
 - 60—Circuit of a race course
 - 61—Number under 4
 - 62—Evergreens
 - 63—Chickens
 - 64—Young girl
 - 65—Biblical character who sold his birthright

Solution will appear in next issue.

WEST PARISH

Mr. and Mrs. George Dunn of Leicester were week-end guests at the Carter home-stead.

Mr. and Mrs. Albion O. Johnson of Springfield are visiting Mrs. Johnson's parents on Greenwood road.

Mr. Hall and family have moved into Miss Kate Pike's new apartment. Mr. Hall is to be station agent at Shawheen.

The Girl Scouts of West Parish are enjoying a stay at the "Girl Scouts' Camp," Wingersheek Beach, West Gloucester.

Miss Winnifred Bryant of Somerville is spending part of her vacation with her grandparents, Mr. and Mrs. George M. Carter.

Extensive repairs are being made on the Dole house by the new owners who will move in when the house is ready for occupancy.

Andover Grange will meet on Tuesday evening. All members who can are asked to carry lunches for the late afternoon that a picnic supper may be enjoyed after the sports which the committee in charge have planned.

The sympathy of the community goes out to Mr. and Mrs. Ralph Rhoads in the loss of their baby son Morrill at the Peabody Hospital on Friday last. Mrs. Rhoads was formerly Marjorie Morrill of this parish.

The funeral was held Sunday from the home of the little one's grandfather, John Morrill, South Main street, Middleton. Burial was in the family lot at West Parish cemetery. Rev. Newman Matthews officiated.

Gifts

He—Will your father give anything toward our new home?

She—He said he'd give you the gate.

Military Watches

In early Hebrew history, about 5,000 years ago, it was the custom of the tribes, which then lived in camps which they moved from place to place, to set a watch against surprise attacks by roving bands of robbers from the north. They divided their nights into convenient watches of about four hours each. It appears that they adopted the custom from military practices then prevailing. Military custom calls for two-hour watches as being safer because there is less likelihood that the soldier on guard will become tired, sleepy or otherwise indifferent to the importance of his task.

"Hi-Jacking"

"Hi-jack" is a slang word meaning to rob by trickery or violence, especially to rob another robber or a boot-legger of his illegal wares. Just when "hi-jack" and "hi-jacker" originated is unknown. It is supposed that "hi-jacker" was first applied to a gang of hobos who preyed on men working in the harvest fields of the Middle West. Their practice was, so it is said, to halt their prospective victims with "Hi, Jack, what time is it?" The salutation was followed by a blow on the head and the victim was then relieved of his hard-earned gold.—Pathfinder Magazine.

Palestine

To go to Palestine is a great stimulation to one's faith and belief in the great things which the little land gave to the rest of the world after having rejected them for itself.—American Magazine.

BALLARDVALE

Charles Lowe of Worcester is visiting here. Joseph Riley was a week end visitor in town.

Mrs. Merton English is visiting in New Jersey.

William McIntyre is enjoying his annual vacation.

Harold Stark is spending a week at Kennebunk, Maine.

Mrs. Lily J. Greenwood is visiting in North Rutland.

Merton English is spending several weeks in Durham, N. H.

Mrs. Prudence Brown has returned after visiting in Franklin.

Stillman Lawrence is employed by J. W. Stark during this week.

Mrs. Paul Abbott and children of Hartford are visiting in town.

Albert Twing is visiting his mother, Mrs. Mary Twing of River street.

Mr. and Mrs. George Brown and family spent Sunday at Canobie lake.

Mrs. Robert Coupe of Auburn, R. I., is spending a few days in the Vale.

Mr. and Mrs. Lewis Beaulieu and Beatrice spent Sunday at Salisbury Beach.

The meeting of the Ladies' Aid will be omitted during the summer months.

Mr. and Mrs. George Holden and family are spending the week at Foster's pond.

Mr. and Mrs. Thomas Daley and George Smith spent Sunday at Hampton Beach.

Mrs. and Mrs. E. N. Brown and sons spent Sunday in Amesbury and at Plum Island.

Rev. and Mrs. Augustus Fuller are spending the summer at Foster's pond, Beverly.

Mr. and Mrs. Joseph Knox and family were guests of Mr. and Mrs. Edward Daley recently.

Mr. and Mrs. George Sparks and Mr. and Mrs. Samuel Moody spent Sunday at Hampton Beach.

Mr. and Mrs. William Matthews have returned after spending a week at Green Island, R. I.

James Miller is at the training camp at Camp Devens. He is a member of the National Guard.

The Boy Scouts of Camp Manning will attend the services in the Methodist church Sunday morning.

Mr. and Mrs. Joseph Quinn and Dorothy and Mr. and Mrs. William Quinn spent Sunday at Hampton Beach.

William Riley of the Boston Office of the United Shoe Machinery Corporation is enjoying his annual vacation.

The Rod and Gun club meetings will be omitted during the summer months. This is the usual practice of the organization.

William Juhlman and James Sparks are at Camp Lawrence, Lake Winnepesaukee. This is the second year that the former has been at the camp.

Mr. and Mrs. John S. Riley and Mr. and Mrs. William J. Riley left Saturday for North Tuxton, Me., where they will spend their vacation.

Mrs. George P. Byington will entertain the children of the Primary department of the Congregational church Sunday school at her home on High street, this afternoon from four to six o'clock.

A meeting of the Young People's Union was held on the Methodist church grounds Monday evening with a large attendance. Plans were made to hold an outing at Salisbury beach a week from tonight. Autos to leave at 6:30 p.m.

Essex Car Stolen and Located

Friday night an Essex auto, the property of Harold Goodwin, was stolen from the place where the owner left it on Essex street. Saturday it was located in the Shawheen Garage, where it had been left the night previous.

Mr. Goodwin reports that his top coat and a number of other articles were taken from the car.

Ivy Club Wins Game

The strong Ivy club baseball team won from the Camp Manning Boy Scouts Monday evening on the local played by the score of 7 to 2 in an interesting game. Noble was on the mound for the home team and held the Scouts to three hits. He had eleven strikeouts. B. Kibbee and Del Shattuck got two hits each and Noble and McNeal connected for four doubles.

IVY CLUB

Thompson, 2b. 4 0 1 2 0
N. Kibbee, s.s. 4 1 1 1 0 1
Baker, l.f. 4 0 0 0 0 0
O'Donnell, l.b. 3 1 1 5 0 0
Bonner, c.f. 3 0 0 0 0 0
B. Kibbee, r.f. 3 2 0 0 0 0
Shattuck, 3b. 3 2 2 3 0 2
Noble, p. 2 0 1 0 2 0
Lynch, c. 3 1 0 11 0 0

Totals 30 7 21 4 6

CAMP MANNING

Fisher, 2b. 4 0 0 2 2 1
Evans, 3b. 3 0 1 2 0 3
McNeal, r.f. 3 1 2 0 0 0
Hally, l.b. 2 0 0 6 0 0
Fingree, s.s. 3 0 0 1 0 1
Briggs, c.f. 2 0 0 0 0 0
Symonion, l.f. 3 0 0 2 0 0
Busfield, c. 1 1 0 4 0 1
Nichols, c. 1 0 0 1 1 0
Hays, p. 2 0 0 0 2 0
Gay, p. 0 0 0 0 1 0

Totals 24 2 3 18 6 6

Score by innings: 1 2 3 4 5 6 7 T.

Ivy Club 0 3 2 1 0 0 7

Boy Scouts 0 0 1 0 1 0 2

Struck out: by Noble 11; by Hays 4;

Solution of Last Week's Puzzle

ASH IOWA
STOA SWATS
SCOUTS LITER
BEAM CAB LINE
EAR SHIED ROD
EM HEEL AVERS
MINT GLAD
STEED KILN SO
ERA SUNNY BOW
WAGE PAS SEAL
PERT PESTER
ROAR NEAT
SPA GER

Gay 1. Base on balls: off Noble 3; off Hays 1. Two base hits: Noble, McNeal. Sacrifice hits: Noble, Hally. Stolen bases: Thompson, N. Kibbee (2), B. Kibbee, Shattuck (2), Lynch, Busfield, Hays. Passed ball, Busfield. Umpire: Trow.

Congregational Church to Hold Picnic

The annual Congregational church Sunday school picnic will be held Wednesday, July 25, at Salem Willows. Extensive plans will be made for this event. Misses Barbara and Alice Loomer will have charge of the arrangements.

The Ladies' Aid will cooperate with the Sunday school.

New Arrival

A son to Mr. and Mrs. John Lamson. Mrs. Lamson was formerly Miss Helen Mason of this town.

Annual Picnic Plans Complete

Plans are completed for the annual Methodist Sunday school picnic to be held Saturday at Salem Willows.

The program 10:30 a.m., Leave Ballardvale; 12, arrive Salem Willows; 12-1:30 p.m., lunch; 2:00-4:00, sports—junior boys' race, intermediate boys' race, junior girls' race, novelty relay race. (Teams composed of one married man and woman; one single man and woman). Baseball game (married vs. single). George Brown, captain, married men and John Russell, single men; Tennis tournament in charge of Albert Coates; 6:30 p.m., leave Salem Willows; 8 p.m., arrive Ballardvale.

Obituary

MRS. SARAH JAKES

Mrs. Sarah Jakes, widow of William Jakes, of River street, Ballardvale, passed away at the Lowell General hospital Wednesday.

Funeral services were held Friday afternoon at 2:30 o'clock, conducted by Rev. C. W. Henry of Christ Church. Burial was in Spring Grove cemetery.

Pioneer mothers played a great part in American annals. Following the ones they loved they made homes spring up in the wilderness. From helping to build the cabin, raising the little crops, weaving the clothes, down the long range of ceaseless toil which frontier life holds, they were co-workers with the men who gave America 48 states instead of 13. Leah A. Kazmark writes, in the National Republic.

Around the wide-mouthed fireplaces at night in the isolated cabins these mothers of American yesterday laid the foundation stones of Twentieth-century progress. Here they taught lessons before the coming of the schoolmaster; here they taught religion from the precious family Bible long before the steeples of white churches dotted the landscape. All the seeds of civilization they planted on each new frontier, as the men planted the wheat in the newly turned soil, drained the swamps and felled the forests. Toller, mother, teacher, preacher—all these in one was a typical pioneer woman who furthered the cause of America.

At the beginning of the season it grew for 30 days, then rested for 32 days, and thereafter grew again for 20 days. During the first growth period it grew ten inches, an average of about one-third of an inch a day.

This proves that the belief that trees grow from early spring, when the leaves begin to come out, until the first frost, when they start to show their autumn color, is not correct. For instance, in the latitude of southern Pennsylvania the native forest trees make 90 per cent of their height growth in 40 days of spring and early summer. Trees are fighting for their lives all the time.

The Society of Woman Geographers is a society organized in 1925 by a group who felt that there should be some medium of contact between women distinguished in geographical work and its allied sciences—ethnology, archeology, botany, natural history, sociology, folklore, arts and crafts, etc. For active membership in this society only those women are eligible who have done distinctive work whereby they have added to the world's store of knowledge concerning the countries in which they have traveled. Corresponding members are those who fulfill the requirements for active membership, but who reside outside the United States of America and Canada. The associate membership admits widely traveled women who are interested in furthering all forms of geographical exploration and research.

The name "Orphan Brigade" was given to a body of troops because they had to leave their own state to join the Confederacy. "Different accounts have been given as to how the command acquired the designation of Orphan Brigade. Its attitude towards its native state—ex-patriated by reason of identification with a cause which Kentucky had not formally approved; its complete isolation from its people; its having been taken and again deprived of its commander by transfer to other service, or death in battle—these, all and singular, may have suggested the name which soon fixed itself in the popular mind, and has come to be the real one by which it will be known in history."

WORLD CREATION TOLD BY CHINESE

Earth Made by Giant Hatchet-Man Who Hewed Out Universe.

Shanghai.—The Chinese schoolboy has his own idea of the world's creation. To him the huge task was accomplished by a giant who wielded a monstrous hatchet and upon his death became the earth.

The Chinese myth of the creation is narrated by Rev. H. G. C. Hall, an independent missionary who has been teaching the Biblical version in his Sunday school for Shanghai boys and girls for more than a score of years.

Pan-Ku was this legendary first man, born of two principles, "yang" and "yin." He had two horns and was a short, stubby fellow, but he was endowed with prodigious ability to grow.

Grew Six Feet a Day. So fast did Pan-Ku grow that he added six feet to his stature every day for 18,000 years. With an ax he managed to hew out the universe, but in order to complete his work he had to die.

His head, according to the myth, became the mountains, his breath the winds and clouds, his voice the thunder, his limbs the four quarters of the earth, his blood the rivers, his flesh the soil, his beard the constellations, his skin and hair the herbs and trees. His teeth, bone and marrow became the metals, rocks and precious stones, his sweat the rain, and "the insects creeping over his body became human beings."

Pan-Ku, however, failed to put the sun and moon in their proper places and they went away into the sea and the people were left in darkness. A messenger was sent to ask them to go into the sky and give light. They refused. Pan-Ku was called and at Buddha's direction wrote the character "zeh," sun, in one hand and "yuth," moon, in the other. Going to sea, he stretched out his hands and called the sun and moon, repeating a charm devoutly seven times, when they ascended into the sky and gave light day and night.

Eighteen Levels of Hell. In his scheme of things, Pan-Ku made 51 levels, or stories. Of these 33 were for heaven and 18 below the earth were for hell. The heavens were graded for good men and the floors below the earth were for the bad. The Chinese children, the missionary says, are taught that if one is the very best of all he can go to the thirty-third heaven.

Even in 18,000 years the work of creation was incomplete. A cavity was left through which many fell to the bottom. After a long time a woman, Nu-Ku, took a stone and blocked up the hole and so finished the work.

Bluebird Nests in Auto; Owner Surrenders Car

Gilmer, Texas.—Out of consideration of the domestic claims of a bluebird to his automobile, William Connor of the Gilmer, Texas, decided to surrender the car for a few weeks. The automobile had been standing idle in Connor's open garage for several days and when he lifted the hood to look at the engine he discovered a bluebird's nest concealed there. In it were two eggs.

The mother bird hovered around while Connor was making an investigation. She showed such solicitude over the situation that Connor decided to allow the bird the exclusive use of the car until her eggs hatched and the offspring were big enough to leave the nest.

Reno Still Popular Center for Divorces

Reno, Nev.—Long famous as a divorce center, Reno was a much larger magnet for disagreeing couples last year than in 1926.

Reviewing marriage and divorce statistics for Nevada, the United States Department of Commerce credited that state with 1,953 divorces in 1927, an increase of 932, or 91.3 per cent, over the previous year. Specific figures for Reno were not given, but Eschsch county, in which Reno is situated, was shown to have granted 1,603 of the total, a gain of 847, or more than 100 per cent.

Treasured Bell Found in Hulk of Warship

Tacoma, Wash.—Dame Fortune smiled on a junk man here when he purchased from the government the hulk of the old U. S. S. Princeton of Manila bay fame. For in the battered deck house hung a big bronze bell with the words "Princeton, 1897," inscribed thereon. School children in the New Jersey town pooled their pennies in 1897 and presented the bell to the government on the day of launching of the pride of the "white navy."

This full-throated gift chimed the fateful hours in the Philippines May 1, 1898, when Dewey triumphed. Now Princeton children—grown to man's estate—want to buy back the historic bell at more than the junk man paid for the entire hulk.

Betsy Ross BREAD

If you've longed for old-time baking, if you seek old-fashioned food that satisfies, there's a thrill for you in this oven-fresh loaf, made from a treasured, old-time recipe.

Revenge really is inhuman.

Dun—the future tense of due.

A boy's "first love" is a pup.

In evil the best condition is not to will.—Bacon.

A man without intimate friends never gossips.

Loneliness is a forlorn state; that, too, many outgrow.

If the evening is long and gapey, set the clock an hour ahead.

Popularity often wins new acquaintances and loses old friends.

An optimist can so overdo it as to be something of a slothmist.

It's safer to learn from an enemy than it is to instruct a friend.

Say what you like and other people will say what they like to you.

If we studied this world we live in ardently enough we wouldn't be bored.

Pretty nearly the old-fashionedest thing is the airplane of fifteen years ago.

What men get the statues? Only those who have served their fellow men.

It ought to be arranged so that people would get a thrill out of being righteous.

More people would take vacations if they only knew what to do when they take one.

Sixth sense must be the sense of glory. People who have it like to lead processions, etc.

Who wants the leaders of his party to be so noble as to give the other fellows an advantage?

OLD CORINTH BEING AWAKENED TO LIFE

Some of the changes that have been brought about in Corinth since the arrival five years ago of 2,700 children who had been evacuated from Turkey by the Near-East Relief are thus summarized in the New Near East: "Today Corinth numbers between ten and eleven thousand inhabitants. The town that in 1923 lay drugged in dirt and disease, now hums with activity. In the last two years 300 new houses have been built, in the erection of which five graduate boys, taught carpentry in the orphanage, have helped. There is a fine new hotel by the seashore. There are two open-air cinemas. A theological school with 70 enrolled pupils has sprung up on the northern seashore. The bishop of Corinth, a young man and a strong factor in the progress of the town, is erecting an industrial school for girls that will accommodate 200 and will be supported by funds derived from the port customs."

Wave Theory Explained

The wave theory for explaining all the forces of nature has triumphed completely over previous conflicting theories, says Capt. T. J. J. See, professor of mathematics in the United States navy and government astronomer at Mare Island, according to the Associated Press. Not only are such actions as magnetism, gravitation and electro-dynamics explainable as "waves in the ether," but even surface tension, cohesion, adhesion, capillarity, chemical affinity and explosive forces are shown, he asserts, to be waves, and "thus the internal mechanism of atoms, electrons and etherons lead to the wave theory as one of the final triumphs of science in 1927."

Not Hard to Train Lion

The king of beasts, popularly regarded as the most ferocious, is the safest animal to train, according to a man who ought to know lions. He is Captain Ricardo, the head trainer for a circus well known in this country.

In an article by Harvey V. Dewell in Liberty, Captain Ricardo tells of several interesting conclusions about animals which he has reached after 45 years of wild-animal training.

The most vicious animal, in the captain's opinion, is the tiger. The bear is the most dangerous, he says. The most treacherous is the leopard. The smartest is the American mountain lion, and the hyena is the dumbest.

Indians Use the Gobble;

Maybe They'd Buy Squal

Oklahoma City, Okla.—Parlor tricksters, proud of their ability to gobble like a turkey, will do well to exercise their gift with caution among Indians of Oklahoma.

The gobble has a definite place in the language of several Oklahoma tribes as a challenge or threat. A Cherokee Indian was cleared of a murder charge several months ago after witnesses testified that the man he slew and gobbled at him.

Linguists explain that the languages of some primitive people are so guttural that the speech is transformed into gobbling when the speakers are excited or angry. The gobble, however, may be interpreted as anything from a challenge to a footrace to a threat of death, says Peter Hudson, full-blood Choctaw and historian of his tribe.

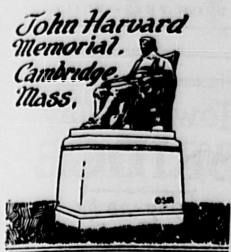
Suction Fan Picks Chickens in Britain

London.—Picking a chicken has become as easy in England as rolling off a log. It is now done by machinery—one chicken a minute.

The feathers are plucked entirely by suction, pin feathers and all. The inventor of the device is Lieut. Com. J. B. Kingston who, upon retiring from the royal navy, became a poultry farmer.

The machine is fan-shaped. The feathers are drawn into it by suction and stuffed neatly into a collecting bag. The fan makes about 500 revolutions for a young chicken, but 700 or so are required to strip a tough old hen or rooster.

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WEEKLY TRADE REVIEW

BOOST ANDOVER — LIVE IN ANDOVER

ROGER W. BABSON SUGGESTS THAT THERE BE CHAINS OF WHOLESALERS AS WELL AS RETAILERS

General Trade Has Improved in New England in Last Few Months — Data Given for Trade Conditions in South Central States, Southeastern States, Middle Atlantic States, Texas and Pacific Coast

Babson Park, Massachusetts, July 20, 1928.

Many predictions have been made that the wholesaler is soon to be forced out of business. True, the wholesaler has his problems in the chain stores and co-operative organizations. However, the bulk of all merchandizing is done through the wholesaler and jobbers in spite of the rapid growth of these other organizations, and despite the increase in direct-from-manufacturer-to-retailer selling. This is because the wholesaler is performing a definite economic service. Just so long as there are small and medium sized manufacturers on the one hand, and small or middle sized retail stores on the other, the wholesaler will continue to do most of the business. This, however, does not mean that he can afford to ignore the new developments that are taking place. The trend today is toward larger units in all phases of business. We see it in banking, in manufacturing, and in retailing. Instead of trying to swim against the tide why cannot the wholesaler swim with it? The question may well be asked whether two-thirds of the wholesaler's troubles today are not due to his delay in recognizing the changing conditions. If there are chains of retailers there can be chains of wholesalers. Indeed, already some wholesale chains are making good progress.

If does not necessarily follow that every wholesaler should form, or become a part of, a chain. It does mean, however, that when all other phases of business are adopting centralizing or co-operative policies the wholesaler will be left behind unless he follows suit. The "Philadelphia Plan" which was inaugurated a few years ago has proven very successful in some cities. Under this plan wholesalers unite to establish co-operative selling companies which do the specialty selling for manufacturers. They have been able to serve retailers on a basis that allows them to meet chain store competition. I am also much interested in the progress of the cash and carry idea among wholesalers. Especially on the Pacific Coast this plan has been adopted by a number of firms and apparently is successful. Statistical studies also show clearly that faster turnover is very important in reducing expenses and increasing profits. Moreover, in the wholesale grocery lines it is just as possible for a small wholesaler to obtain rapid turnover as for a large one to do so and this has been proven by actual studies. Every effort should be made to reduce selling and overhead expenses. There is no room under present conditions any more than there is among manufacturers or retailers.

Trade Conditions Better

Reports which I received from Chambers of Commerce in 23 leading cities of the country are much more optimistic regarding wholesale conditions than they were earlier in the year. 10 of these cities report sales

running ahead of a year ago and generally satisfactory. 12 of them report fair to fairly good, and only 1 less than a year ago. This is an entirely different situation than prevailed in February and March of this year when reports were practically unanimous in describing wholesale trade as poor. Retailers have been buying on a hand-to-mouth basis for some time. The unfavorable weather conditions early in this year retarded consumer buying and forced retailers to be correspondingly cautious. Now, however, warmer weather and vacation purchases are stimulating the flow of goods. Wholesalers report frequent fill orders in the past few weeks. Dealers' stocks are fairly low on many staple lines of goods, and while the stores still hesitate to buy far ahead, they are placing heavier orders with the wholesalers and jobbers than they have for some months.

Conditions in Various Localities

The volume of wholesale business in various sections may be described as follows: New England: General trade has picked up noticeably in the past two months. Wholesale grocery concerns show sales larger than last year at this time although the total to date since the first of the year is somewhat lower. Better weather conditions have been a stimulating factor. Wholesale shoe concerns report business running about 6 percent ahead of last year. Considering the slow start which business got during the earlier months, the present volume may be regarded as fairly satisfactory.

Lake Region: In the automobile centers trade is very satisfactory. Throughout the region conditions may be described as good or fairly good. In wholesale lines, druggists' supplies seem to be leading with an increase of 10 per cent in sales over a year ago and the highest since last October. Other lines, such as dry goods, groceries, shoes, and hardware, all show better activity than last year.

Kansas District: Wholesale trade in the states of Kansas, Oklahoma, Colorado, and Nebraska shows general improvement. Sales of dry goods, groceries, shoes, and hardware are larger and the harvesting of the winter wheat crop in this section promises well for trade during the remainder of the year. The furniture sales in this district are holding up remarkably well.

South Central States: Wholesaling centers of Missouri, Arkansas, Mississippi, and Kentucky report a considerable increase in the sales of boots and shoes although these are still slower than a year ago. The drug and chemical concerns state there is a decline in the purchase of heavy drugs and chemicals, but an outstanding increase in the purchase of fertilizers and sundries. Soda fountain supplies and equipment are moving well. Seasonal improvement is reported in dry goods because of better weather. Improvement is noted in demand for women's ready-to-wear garments and hosiery. Men's wear still is somewhat slow. Farm implements and garden tools together with other hardware items show marked improvement. Philadelphia District: In Pennsylvania and Delaware wholesale trade is running about 3 percent ahead of a year ago with nearly all lines showing in the gain. Most activity is

noted in jewelry, paper, and shoes. In fact, increased shoe sales are noted in nearly all sections of the country. This is a very hopeful development in view of the quiet conditions which the trade experienced last Fall and Winter. Other active lines in this section are, drugs, groceries, and hardware.

Southeastern States: In Georgia, Alabama, Southern Mississippi, Louisiana, and Florida wholesale distribution is better than it was during the Spring months, but is still smaller than a year ago at this time. Wholesale grocery firms report better business at Atlanta, New Orleans, and Vicksburg. Dry goods sales while improving are still quiet. Hardware is moving in larger volume. Much depends upon the progress of the cotton crop which so far has not been entirely satisfactory.

Middle Atlantic States: Among the active wholesale lines in the territory comprising Virginia, North and South Carolina, and Maryland, are groceries, which show an increase of 4-12 percent over last year, and shoes with an increase of 17 percent. Seasonal advances are shown in other lines including hardware, furniture, and drugs, although total to date in these lines is smaller than last year.

Texas: In the wholesaling centers of Texas, hardware is one of the most active lines at present, sales running about 30 percent above last year. Improvement in agricultural conditions is benefiting trade. Wholesale shoes are moving about 9 percent heavier than a year ago. Copious better business is spotted, but the general trend is satisfactory. Farm implement sales are a notable feature, running practically 45 percent heavier than last year.

Pacific Coast: While trade at wholesale and retail is somewhat spotted and shows beginning of Summer dullness, merchants are fairly satisfied with conditions. In the Northern sections, wholesalers are encouraged by the good agricultural outlook. In San Francisco wholesale trade is fair.

Business by the Babsonchart now stands at 2 percent above normal.

Editor Knows

"Please, Mr. Editor," wrote a correspondent of a country paper, "can you tell me how to prevent bleeding at the nose?" "To prevent bleeding at the nose," replied the country editor, "keep it out of other people's business."

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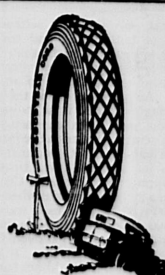
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